

2009/2010 ALEC Task Force Appointments

Ohio Public Sector

Permanent Member

Alternate Member

Civil Justice

Sen. Seitz, Chair
Sen. Keith Faber
Rep. Matt Huffman

Rep. Bill Coley

Commerce, Insurance and Economic Development

Sen. Steve Buehrer
Rep. Barbara Sears
Rep. Seth Morgan

Public Safety/Elections

Rep. Todd Snitchler

Education

Sen. John Carey
Rep. Gerald Stebelton
Rep. Cliff Hite

Health & Human Services

Rep. Peggy Lehner
Sen. Karen Gillmor
Rep. David Burke

Natural Resources

Sen. Tom Niehaus
Rep. Kris Jordan
Rep. Bruce Goodwin

Tax & Fiscal Policy

Sen. Bob Gibbs
Rep. Ron Maag
Rep. John Adams

Telecommunications & Information Technology

Rep. Ron Amstutz
Rep. Peter Beck

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Rep. John Adams

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Rep. Ron Amstutz
Rep. Peter Beck



MEMORANDUM

To: ALEC Members Attending Annual Meeting
From: Ohio ALEC Chairman Representative John Adams
Date: May 26, 2009
RE: ALEC Annual Meeting

As the new Ohio Public Sector Chairman for ALEC, I am pleased you have chosen to become a member of this great organization. ALEC has earned a reputation for having the most substantive, timely workshops for its members and the expert panels provide free market perspectives on public policy issues, offering a level of experience and political insight that is rarely found elsewhere.

Every year, ALEC invites its members to attend the Annual Meeting, where state legislators and the private sector partner to share their knowledge and experiences with each other, as well as hear from national leaders and renowned policy experts who share their commitment to common sense, free market policies and principles.

As this year's **ALEC's Annual Meeting** in Atlanta, Georgia nears (**July 15-July 18**), I would like to keep you updated on the plans and remind you of the reimbursement process.

- The Early Bird Registration deadline closed on May 13th. The Regular Registration deadline is June 17th. (If you register after June 17th with On Site Registration, you will only be reimbursed the amount of the Regular Registration fees.)
- Airfare (for legislator only)-a **maximum of \$275**
- Hotel (a **maximum of 4 days**)
- Mileage (\$.50.5 a mile)
- Airport parking
- Airport shuttle or taxi to/from airport
- Since the attendance of meals at ALEC is a staple of the conference, any other meals taking place during ALEC sponsored meals **WILL NOT** be reimbursed from the Ohio Scholarship Fund. **Itemized** receipts for meal reimbursement requests are required for meals taking place when there is no ALEC sponsored meal available. Please note that the Ohio Scholarship Fund does not reimburse for alcoholic beverages.

Attached please find an ALEC State Scholarship Reimbursement Request Form. Please complete this form as soon as possible when you return from Atlanta. Upon approval, your request will be sent to ALEC headquarters in Washington, D.C., where a check from the Ohio ALEC Scholarship Account will be made out in your name and mailed to the address you list on this form. A copy of your submitted request will be kept on file in my office and a copy will also be sent to your office for your records.

If you have any questions, please do not hesitate to contact Bethany Rhodes at 644-9220.

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Rep. Bruce Goodwin

Tax & Fiscal Policy

Sen. Bob Gibbs

Rep. Ron Maag

Rep. John Adams

Telecommunications & Information Technology

Rep. Ron Amstutz

Rep. Peter Beck

Columbus Office

Phone: (614) 466-1507

Fax: (614) 719-3978

District78@ohr.state.oh.us



Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Le'Tonia Armstrong
Abbott
4708 Hilldale Drive
Knoxville, TN 37914

Dear Le'Tonia,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Abbott for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

The many speakers heard and information that my members receive at the ALEC Annual Meeting will be invaluable in leading them towards business, tax and government policy with the Jeffersonian principles that ALEC espouses. With information that is disseminated at these meetings, my desire is that the Ohio Legislature will pass and repeal laws to make Ohio a much more business friendly state. After all, when your business is a success, it benefits all of Ohio.

Thank you,

John Adams
State Representative
ALEC Ohio Chair

Columbus Office

Phone: (614) 466-1507

Fax: (614) 719-3978

District78@ohr.state.oh.us



Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Tim Holston
Altria
180 E. Broad Street, Suite 1074
Columbus, Ohio 43215

Dear Tim,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Altria for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Paul Weirtz
AT&T
150 E. Gay Street, Room 4A
Columbus, Ohio 43215

Dear Paul,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to AT&T for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Committees

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State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Bob Blazer
AT&T
150 E. Gay Street, Room 4A
Columbus, Ohio 43215

Dear Bob,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALIEC event.

I can't say thank you enough for making our trip out to San Diego for the ALIEC conference such a success. Thank you also to AT&T for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALIEC was made possible for our legislators.

The many speakers heard and information that my members receive at the ALIEC Annual Meeting will be invaluable in leading them towards business, tax and government policy with the Jeffersonian principles that ALIEC espouses. With information that is disseminated at these meetings, my desire is that the Ohio Legislature will pass and repeal laws to make Ohio a much more business friendly state. After all, when your business is a success, it benefits all of Ohio.

Thank you,

John Adams
State Representative
ALIEC Ohio Chair

Columbus Office

Phone: (614) 466-1507

Fax: (614) 719-3978

District78@ohr.state.oh.us



Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

David Gonzales
Cardinal Health
7000 Cardinal Place
Dublin, Ohio 43017

Dear David,

“Outstanding!” “Amazing!” “The best Ohio Night I’ve ever attended!” Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALLEC event.

I can’t say thank you enough for making our trip out to San Diego for the ALLEC conference such a success. Thank you also to Cardinal Health for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALLEC was made possible for our legislators.

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Thank you,

John Adams
State Representative
ALLEC Ohio Chair

Columbus Office

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Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Cassi Baker
Cardinal Health
7000 Cardinal Place
Dublin, Ohio 43017

Dear Cassi,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Cardinal Health for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Thank you,

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ALEC Ohio Chair

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Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Jason Paduchik
Cash America International, Inc
1600 W. 7th Street
Fort Worth, TX 76102

Dear Jason,

“Outstanding!” “Amazing!” “The best Ohio Night I’ve ever attended!” Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can’t say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Cash America International, Inc for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Thank you,

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State Representative
ALEC Ohio Chair

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Committees

*Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference*

John Adams
House Minority Whip

August 26, 2010

Darnita Bradley
Columbia Gas
200 Civic Center Drive
Columbus, Ohio 43215

Dear Darnita,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALLEC event.

I can't say thank you enough for making our trip out to San Diego for the ALLEC conference such a success. Thank you also to Columbia Gas for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALLEC was made possible for our legislators.

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Thank you,

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State Representative
ALLEC Ohio Chair

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Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Sam Gerhardstein
Columbia Gas
200 Civic Center Drive
Columbus, Ohio 43215

Dear Sam,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Columbia Gas for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Shawn Yadon
Copart
4665 Business Center Drive
Fairfield, CA 94534

Dear Shawn,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Copart for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

McKenzie Davis
The Success Group
172 East State Street, Suite 400
Columbus, Ohio 43215

Dear McKenzie,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to The Success Group for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Josh Sanders
Diageo
109 Boulder Court
Granville, Ohio 43023

Dear Josh,

“Outstanding!” “Amazing!” “The best Ohio Night I’ve ever attended!” Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can’t say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Diageo for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

John Keaton
Duke Energy
155 E. Broad Street, Suite 21
Columbus, Ohio 43215

Dear John,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Duke Energy for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Francis Fitzgerald
Eli Lily
1400 Trotters Lane
Williamston, MI 48895

Dear Francis,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALLEC event.

I can't say thank you enough for making our trip out to San Diego for the ALLEC conference such a success. Thank you also to Eli Lily for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALLEC was made possible for our legislators.

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ALLEC Ohio Chair

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Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Chris Finney
Finney, Stagnaro, Saba & Patterson Co.
2623 Erie Avenue
Cincinnati, Ohio 45208

Dear Chris,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Finney, Stagnaro, Saba & Patterson Co. for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Gary Koch
Gary Koch & Associates
5381 Adventure Drive
Dublin, Ohio 43017

Dear Gary,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Gary Koch & Associates for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Carol Caruso
Greater Cleveland Partnership
100 Public Square, Suite 210
Cleveland, Ohio 44113

Dear Carol,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Greater Cleveland Partnership for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Committees

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State Government; Veterans Affairs
Rules and Reference*

John Adams
House Minority Whip

August 26, 2010

Barbara Benham
Huntington Bancshares Inc.
41 South High Street (HC1244)
Columbus, Ohio 43287

Dear Barbara,

“Outstanding!” “Amazing!” “The best Ohio Night I’ve ever attended!” Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can’t say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Huntington Bancshares Inc. for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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State Government; Veterans Affairs
Rules and Reference*

John Adams
House Minority Whip

August 26, 2010

Ernie Cade
Key Bank
127 Public Square 17th Floor
Cleveland, Ohio 44114

Dear Ernie,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Key Bank for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Rick Cimerman
NCTA
25 Massachusetts Ave NW
Washington, DC 20001

Dear Rick,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to NCTA for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Roger Geiger
NFIB
10 W. Broad Street, Suite 2450
Columbus, Ohio 43215

Dear Roger,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to NFIB for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

The many speakers heard and information that my members receive at the ALEC Annual Meeting will be invaluable in leading them towards business, tax and government policy with the Jeffersonian principles that ALEC espouses. With information that is disseminated at these meetings, my desire is that the Ohio Legislature will pass and repeal laws to make Ohio a much more business friendly state. After all, when your business is a success, it benefits all of Ohio.

Thank you,

John Adams
State Representative
ALEC Ohio Chair

Columbus Office
Phone: (614) 466-1507
Fax: (614) 719-3978
District78@ohr.state.oh.us



Committees
*Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference*

John Adams
House Minority Whip

August 26, 2010

John Hohenwarter
NRA
11250 Waples Mill Road
Fairfax, VA 22030

Dear John,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to NRA for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Fax: (614) 719-3978
District78@ohr.state.oh.us



Committees
Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Jonathon McGee
OCTA
50 W. Broad Street, Suite 1118
Columbus, Ohio 43215

Dear Jonathon,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to OCTA for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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ALEC Ohio Chair

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District78@ohr.state.oh.us



Committees
*Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference*

John Adams
House Minority Whip

August 26, 2010

Chris Vaughan
OCTA
50 W. Broad Street, Suite 1118
Columbus, Ohio 43215

Dear Chris,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to OCTA for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Thank you,

John Adams
State Representative
ALEC Ohio Chair

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Phone: (614) 466-1507

Fax: (614) 719-3978

District78@ohr.state.oh.us



Committees

*Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference*

John Adams
House Minority Whip

August 26, 2010

Nick Lashutka
Ohio Children's Hospital Association
155 E. Broad Street, 23rd Floor
Columbus, Ohio 43215

Dear Nick,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Ohio Children's Hospital Association for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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Thank you,

John Adams
State Representative
ALEC Ohio Chair

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Fax: (614) 719-3978

District78@ohr.state.oh.us



Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Gordon Gough
Ohio Council of Retail Merchants
50 W. Broad Street, Suite 2020
Columbus, Ohio 43215

Dear Gordon,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Ohio Council of Retail Merchants for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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State Representative
ALEC Ohio Chair

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Fax: (614) 719-3978

District78@ohr.state.oh.us



Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Todd Bergdoll
Ohio Nursing Home Association
1650 Arlington Avenue
Columbus, Ohio 43212

Dear Todd,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALLEC event.

I can't say thank you enough for making our trip out to San Diego for the ALLEC conference such a success. Thank you also to Ohio Nursing Home Association for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALLEC was made possible for our legislators.

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Thank you,

John Adams
State Representative
ALLEC Ohio Chair

Columbus Office

Phone: (614) 466-1507

Fax: (614) 719-3978

District78@ohr.state.oh.us



Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Terry Fleming
Ohio Petroleum Council
88 E. Broad Street, Suite 1460
Columbus, Ohio 43215

Dear Terry,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Ohio Petroleum Council for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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ALEC Ohio Chair

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District78@ohr.state.oh.us



Committees
Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Brian Hodgett
Procter & Gamble
2 P&G Plaza (TN-2)
Cincinnati, Ohio 45202

Dear Brian,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Procter & Gamble for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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State Representative
ALEC Ohio Chair

Columbus Office

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District78@ohr.state.oh.us



Committees

*Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference*

John Adams
House Minority Whip

August 26, 2010

Brian Rosen
Purdue Pharma
2365 Kensington Drive
Columbus, Ohio 43221

Dear Brian,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Purdue Pharma for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

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ALEC Ohio Chair

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Committees

*Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference*

John Adams
House Minority Whip

August 26, 2010

David Spross
Reynolds American Inc.
P.O. Box 464
Winston-Salem, NC 27102

Dear David,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Reynolds American Inc. for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.


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Thank you,

John Adams
State Representative
ALEC Ohio Chair



Host Committee Operating Manual


American Legislative Exchange Council
1101 Vermont Ave., NW, 11th Floor
Washington, D.C. 20005
Phone: 202-462-3800 Fax: 202-462-3801
www.alec.org



Host Committee Operating Procedures

- ❖ The *Host Committee* is a temporary body made up of ALEC state legislators, private sector members, foundations, and advisors established to help organize and raise financial support for the *Spring Task Force Summit* in conjunction with ALEC's national headquarters staff.
- ❖ The *ALEC State Chair* shall appoint members to serve on the Host Committee. Membership on the Host Committee is strictly voluntary.
- ❖ *Funds raised* by the Host Committee will be used by ALEC to offset approved *Spring Task Force Summit* expenses. Remaining funds, if any, may be used by ALEC for general operating expenses.
- ❖ *ALEC's Executive Director* will authorize the disbursement of any funds for approved events. Said disbursements will be made by the ALEC national office in a timely manner.
- ❖ *All invoices* for sponsorship contributions shall be processed by the ALEC national office. Invoice request forms shall be provided to the Host Committee by the ALEC national office.
- ❖ *All funds received* locally by the Host Committee shall be sent in a timely manner to the ALEC national office for deposit in an authorized ALEC bank account. Financial statements regarding the *Spring Task Force Summit* shall be provided by the national office to the Host Committee Chair(s) upon request.
- ❖ *The Host Committee's* fundraising goal is \$50,000 raised by March 1st. The Committee should focus its efforts on the *Opening Reception* (\$40,000) and *General Support* (\$20,000).



Host Committee vs. National Staff Duties

Host Committee

- ❖ Establish Host Committee comprised of ALEC public and private sector members.
- ❖ Raise funds from companies that are not current members of ALEC.
- ❖ Recruit/organize volunteers (5 total) for registration desk and welcome/information services.
- ❖ Help secure participation of state/local elected officials (e.g., mayor, governor, etc.) and local or national business leaders.

ALEC National Staff

- ❖ Organize all logistical aspects of the *Spring Task Force Summit*:
 - Plan issue workshops, meal functions, and ALEC business meetings (i.e., Board of Directors, State Chairs, Task Force Chairs)
 - Invite and secure all speakers
 - Manage all housing and registration
 - Negotiate all contracts
 - Fulfill staging, A/V, and production requirements
 - Supervise award(s) nomination/selection process
- ❖ Raise funds from current ALEC private sector members and other companies based outside Ohio.
- ❖ Invoice all Summit sponsorships.
- ❖ Oversee legal, accounting, and financially oriented matters (i.e., vendors, contracts, labor, etc.).



ALEC National Staff Spring Task Force Summit Duties

Executive Director

- ❖ Coordinate all ALEC staff
- ❖ Manage ALEC's policy agenda
- ❖ Oversee contracts and legal matters

Membership Department

- ❖ Manage all major donors for sponsored events
- ❖ Supervise fundraising from current ALEC members
- ❖ Coordinate all Host Committee Activities
- ❖ Track and invoice all Host Committee commitments and contributions

Meetings Department

- ❖ Act as ALEC's primary contact with the hotel staff
- ❖ Manage food & beverage, A/V requests
- ❖ Supervise all housing and registration activities

Policy Department

- ❖ Develop agenda for the *Spring Task Force Summit*

Public Affairs Department

- ❖ Manage all media requirements
- ❖ Secure keynote speakers
- ❖ Produce all publications



General ALEC Information

- ❖ Founded in 1973, ALEC is the nation's largest nonpartisan individual membership organization of state legislators, with nearly 2,000 members nationwide (almost a third of all state legislators in the country). Nearly 300 foundations, corporations, and associations are private sector members of ALEC.
- ❖ Over one hundred of ALEC's members hold legislative leadership positions in their respective states. In addition to these senior leadership positions, hundreds of other ALEC members are Chairmen or ranking members of committees and caucuses, or hold other significant and influential positions. Currently more than 80 former ALEC members are Members of Congress.
- ❖ ALEC has nine Task Forces, in which public and private sector members develop model policy. The nine Task Forces are:
 - Civil Justice
 - Commerce, Insurance & Economic Development
 - Criminal Justice & Homeland Security
 - Education
 - Health & Human Services
 - International Relations
 - Natural Resources
 - Tax & Fiscal Policy
 - Telecommunications & Information Technology

Spring Task Force Summit Talking Points

- ❖ ALEC's 2011 Spring Task Force Summit (STFS) will be held April 29th - 30th in Cincinnati, Ohio.
- ❖ The Hotel will be the Hilton Cincinnati Netherland Plaza.
- ❖ Public and Private sector Task Force members will meet to discuss critical issues facing the states and the nation, and develop solutions guided by ALEC's founding principles of limited government, free markets, individual liberty and federalism.
- ❖ At meal sessions, a reception and hospitality suite, members will have the opportunity to network with like-minded members from throughout the nation.
- ❖ ALEC legislative Task Force members are reimbursed for travel. Room and tax fees for a two-night stay are covered by ALEC.



2011 SPRING TASK FORCE SUMMIT **LEGISLATIVE MEMBER** **REIMBURSEMENT POLICY**

ALEC LEGISLATIVE TASK FORCE MEMBERS

ALEC legislative Task Force members are reimbursed for travel. Room and tax fees for a two-night stay are covered by ALEC.

The reimbursement form and all receipts must be faxed to **Stephanie Linn, Policy Coordinator** at **202-379-4386**.

Please note: Receipts **must** be provided in order to be reimbursed and all requests must be submitted after the meeting. Reimbursements will be sent out within 30 days from the time ALEC receives the form and all receipts.

ALTERNATES

Alternates who attend the Spring Task Force Summit may be reimbursed out of the state scholarship fund ***upon State Chair approval***. Receipts must be submitted to the State Chair.

If you have any questions, please contact Stephanie Linn at (202) 379-4386.

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www.alec.org



For assistance from the ALEC National Staff, please contact:

Ron Scheberle

Executive Director

rscheberle@alec.org; (202) 466-3800

Policy Department

Michael Bowman

Senior Director of Policy & Strategic Initiatives

mbowman@alec.org; (202) 742-8523

Briana Mulder

Board Liaison and Donor Relations Coordinator

bmulder@alec.org; (202) 742-8507

Membership Department

Chaz Cirame

Senior Director, Membership and Development

ccirame@alec.org (202) 742-8517

Laura Elliott

Membership Services Manager

lelliott@alec.org; (202) 742-8527

Jonathan Moody

Director, Donor Relations

jmoody@alec.org; (202) 742-8516

Meetings Department

Rachael Heiner

Senior Director of Events and Meetings

rheiner@alec.org; (202) 742-8534

Ngan Nguyen

Events and Meetings Manager

nnguyen@alec.org : (202) 742-8538

Audrey Ward

Exhibit Coordinator

nnguyen@alec.org ; (202) 742-8538

Public Affairs Department

Kaitlyn Buss

Web and New Media Manager

kbuss@alec.org; (202) 742-8526

<u>Company</u>	<u>First Name</u>	<u>Last Name</u>	<u>Sponsor Amount</u>	<u>Address</u>	<u>City</u>	<u>State</u>	<u>Zip Code</u>	<u>Phone #</u>	<u>Email</u>
Abbott	Letonia	Armstrong	Participant	4708 Hilldale Drive	Knoxville	TN	37914	(615) 540-1506	letonia.armstrong@abbott.com
Altria	Tim	Holston	Silver	180 E. Broad Street, Suite 1074	Columbus	Ohio	43215	(614) 225-1923	Timothy.Holston@Altria.com
AT&T	Paul	Weirtz	Gold	150 E. Gay Street, Room 4A	Columbus	Ohio	43215	(614) 223-4145	pw3834@ATT.com
AT&T	Bob	Blazer		150 E. Gay Street, Room 4A	Columbus	Ohio	43215		
Cardinal Health	David	Gonzales	Participant	7000 Cardinal Place	Dublin	Ohio	43017		cassi.baker@cardinalhealth.com
Cardinal Health	Cassi	Baker		7000 Cardinal Place	Dublin	Ohio	43017		
Cash America International, Inc	Jason	Paduchik	Silver	1600 W. 7th Street	Fort Worth	TX	76102	(614) 330-1576	jpaduchik@casham.com
Columbia Gas	Darnita	Bradley	Silver	200 Civic Center Drive	Columbus	Ohio	43215	(614) 460-4696	ssgerhardstein@niisource.com
Columbia Gas	Sam	Gerhardstein		200 Civic Center Drive	Columbus	Ohio	43215		
Copart	Shawn	Yadon	Silver	4665 Business Center Drive	Fairfield	CA	94534	(707) 639-5070	shawn.yadon@copart.com
The Success Group	McKenzie	Davis	Silver	172 East State Street, Suite 400	Columbus	Ohio	43215	(614) 221-0971	mtdavis@thesuccessgroup.com
Diageo	Josh	Sanders	Silver	109 Boulder Court	Granville	Ohio	43023	(740) 920-4288	ioshua.sanders@diageo.com
Duke Energy	John	Keaton	Silver	155 E. Broad Street, Suite 21	Columbus	Ohio	43215	(614) 221-7551	john.keaton@Duke-Energy.com
Eli Lilly	Francis	Fitzgerald	Participant	1400 Trotters Lane	Williamston	MI	48895		
Finney, Stagnaro, Saba & Patterson Co.	Chris	Finney	Participant	2623 Erie Avenue	Cincinnati	Ohio	45208	(513) 533-2700	cfinney@fssp-law.com
Gary Koch & Associates	Gary	Koch	Participant	5381 Adventure Drive	Dublin	Ohio	43017	(614) 893-6390	garykoch@gmail.com
Greater Cleveland Partnership	Carol	Caruso	Participant	100 Public Square, Suite 210	Cleveland	Ohio	44113	(216) 592-2471	
Huntington Bancshares Inc.	Barbara	Benham	Participant	41 South High Street (HC1244)	Columbus	Ohio	43287	(614) 480-4718	barbara.benham@huntington.com
Key Bank	Ernie	Cade	Participant	127 Public Square 17th Floor	Cleveland	Ohio	44114	(216) 689-4486	erskine_e_cade@keybank.com
NCTA	Rick	Cimerman		25 Massachusetts Ave NW	Washington	DC	20001	(202) 222-2325	rcimerman@ncta.com
NFIB	Roger	Geiger	Silver	10 W. Broad Street, Suite 2450	Columbus	Ohio	43215	(614) 221-4107	Roger.Geiger@NFIB.org
NRA	John	Hohenwarter	Participant	11250 Waples Mill Road	Fairfax	VA	22030	(703) 267-1000	jhohenwarter@nrahq.org
OCTA	Jonathon	McGee	Gold	50 W. Broad Street, Suite 1118	Columbus	Ohio	43215	(614) 461-4014	jmcgee@octa.org
OCTA	Chris	Vaughan		50 W. Broad Street, Suite 1118	Columbus	Ohio	43215		
Ohio Children's Hospital Association	Nick	Lashutka	Silver	155 E. Broad Street, 23rd Floor	Columbus	Ohio	43215	(614) 228-2844	nlashutka@ohiochildrenshospitals.org
Ohio Council of Retail Merchants	Gordon	Gough	Silver	50 W. Broad Street, Suite 2020	Columbus	Ohio	43215	(614) 221-7833	GordonG@ohioretailmerchants.com
Ohio Nursing Home Association	Todd	Bergdoll	Participant	1650 Arlington Avenue	Columbus	Ohio	43212	(614) 306-5574	mbergdoll@columbusrr.com
Ohio Petroleum Council	Terry	Fleming	Participant	88 E. Broad Street, Suite 1460	Columbus	Ohio	43215	(614) 221-5439	flemingt@api.org
Procter & Gamble	Brian	Hodgett	Gold	2 P&G Plaza (TN-2)	Cincinnati	Ohio	45202	(513) 983-9004	hodgett.be@pg.com
Purdue Pharma	Brian	Rosen	Participant	2365 Kensington Drive	Columbus	Ohio	43221	(614) 406-6506	brian.rosen@pharma.com
Reynolds American Inc.	David	Spross	Silver	P.O. Box 464	Winston-Salem	NC	27102	(336) 741-0266	sprossd@rjrt.com
Reynolds American Inc.	David	Powers		P.O. Box 464	Winston-Salem	NC	27102		
Roetzel & Andress	Melissa	Hoefel	Silver	155 E. Broad Street, 12th Floor	Columbus	Ohio	43215	(614) 723-2070	MHoefel@ralaw.com
Sean P. Dunn & Associates, LLP	Sean	Dunn	Participant	37 W. Broad Street, Suite 325	Columbus	Ohio	43215	(614) 228-9800	sean@spdunn.com
SZD Whiteboard, LLC	Dan	Helmick	Participant	250 West Street	Columbus	Ohio	43215	(614) 462-1059	dhelmick@szd.com
Thomas P. Pappas & Associates	Willi	Ebersole	Participant	66 E. Lynn Street, Suite 2000	Columbus	Ohio	43215	(614) 621-2000	willa@thomaspappas.com
Time Warner Cable	Ed	Kozelek	Platinum	1015 Olentangy River Road	Columbus	Ohio	43212	(614) 827-7955	ed.kozelek@twcable.com
Westfield Group	Sally	Estvanic	Silver	P.O. Box 5001	Westfield Center	Ohio	44251	(330) 887-0992	sallyestvanic@westfieldgrp.com
Vorys, Sater, Seymour and Pease, LLP	David	Hoefel	Silver	52 E. Gay Street	Columbus	Ohio	43215	(614) 464-5405	dhoefel@vorys.com
Ohio Oil & Gas Association	Tom	Stewart	Participant	1718 Columbus Rd SW, P.O. Box 535	Granville	Ohio	43023	(740) 587-0444	stewart@ooga.org

Notes

David attended but Cassi responsible for sponsorship

Home address & phone #
May be a home address

Personal sponsorship

ALEC

February 1, 2011

Mr. Paul L. Weirtz
AT&T Ohio
150 E. Gay Street, 4th Floor
Columbus, OH 43215

Dear Paul:

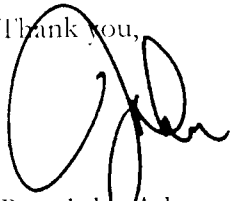
On behalf of the Ohio ALEC delegation, I would like to request AT&T's support for the upcoming ALEC Spring Task Force Meeting in Cincinnati, Ohio on April 29 and 30.

Your generous support of \$5,000 will provide scholarship assistance to members of our delegation to attend the Spring Task Force meeting and other ALEC education seminars events that help to promote the free market system in Ohio.

We also acknowledge that we understand federal and state law includes limitations on the manner in which corporate contributions can be spent by organizations that are conducting certain political activities. We also acknowledge that federal and state law limits the manner in which we spend contributions received from your company, and we agree that our expenditure of funds received from your company will comply with such restrictions.

Thank you for your consideration of this request.

Thank you,

A handwritten signature in black ink, appearing to read 'John Adams', written over the printed name.

Rep. John Adams
House Majority Whip
ALEC Ohio Chair

APRIL 2010

alec.org

INSIDE *ALEC*

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FOCUS ON BUDGET & TAXES

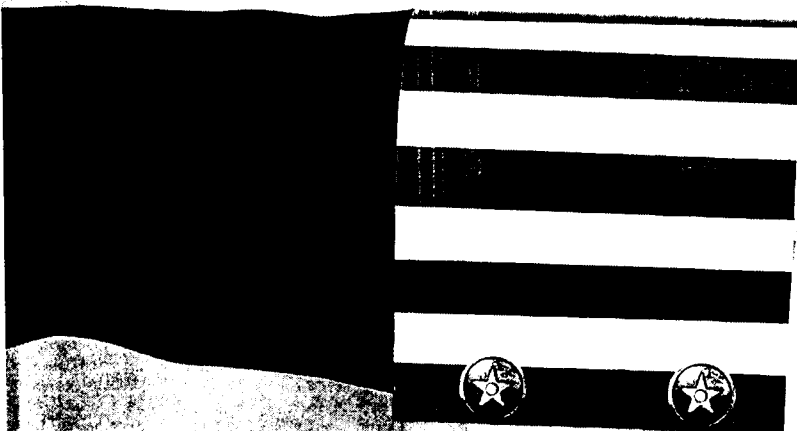
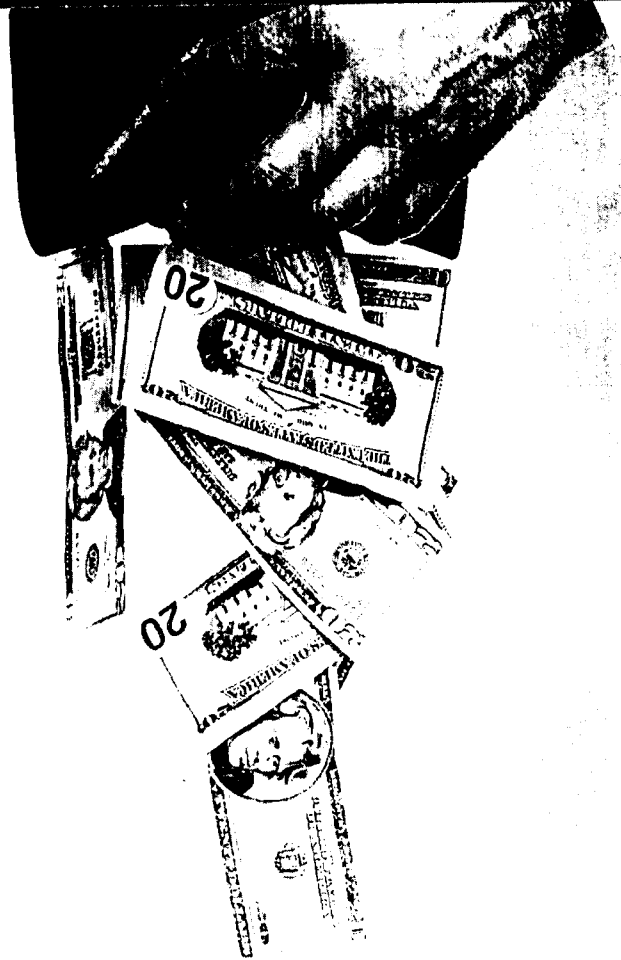
Priority Based Budgeting

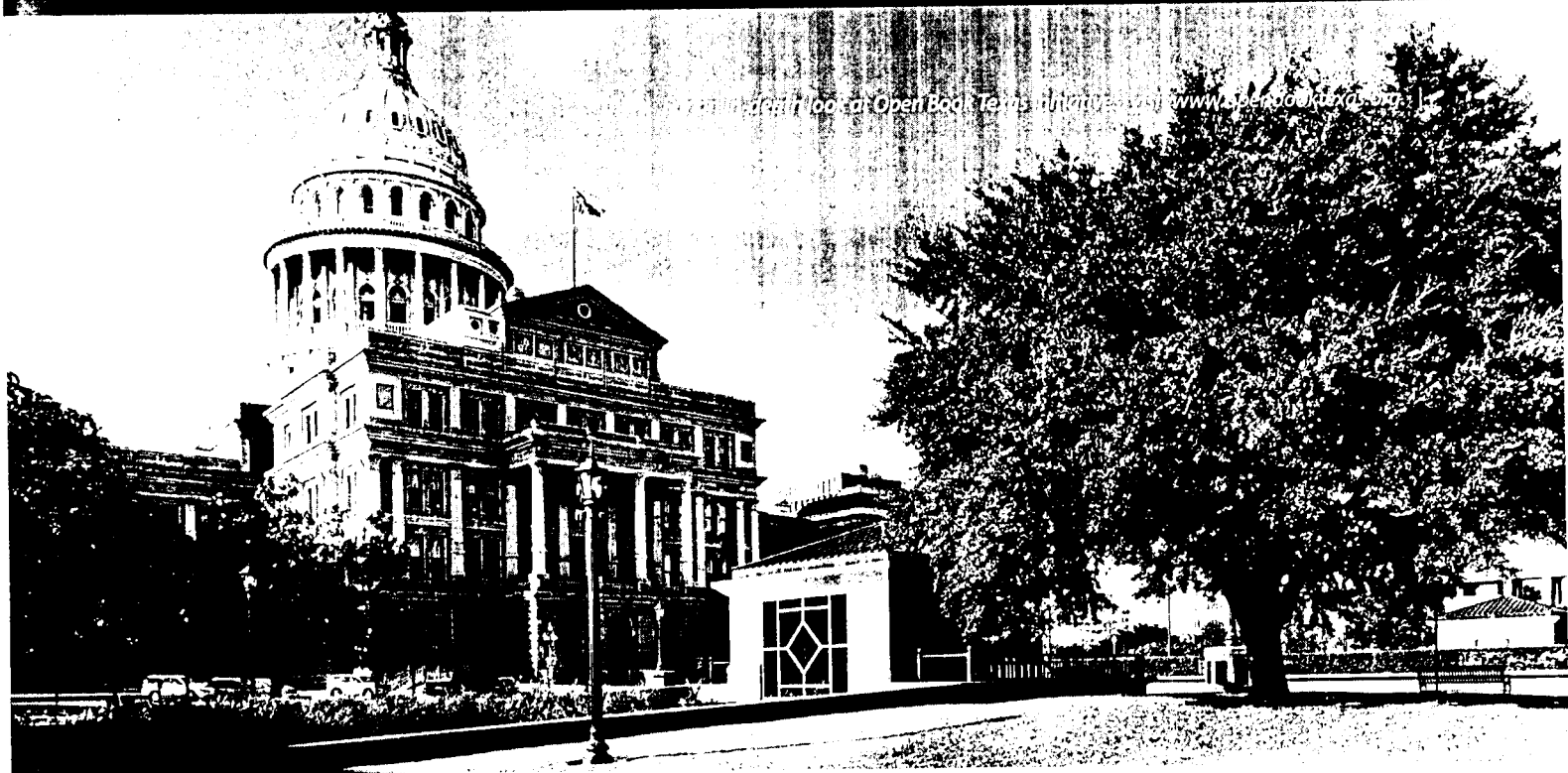
**High Tax Burdens Lead to
Population Losses**

Pension Funding Reforms

**Government Privatization
Options**

**Get a Better Return
on Gas Tax Dollars**





Citizens Should Expect Efficiency, Transparency from Government

BY SUSAN COMBS, TEXAS COMPTROLLER

In these tough economic times, all taxpayers—at the city, county, state and federal levels—deserve to know their tax dollars are used wisely. Just as working families must cut expenses and look for ways to save, all governments must tighten their belts and make the most of every dollar.

At the Comptroller of Public Accounts, we continuously pore over the state's budget in maintaining the books for our agency and the state of Texas as a whole—a large task and one that should be open to scrutiny. By my fourth day as Comptroller, we published all of our agency expenditures online, right down to the pencils. And thanks to our *Where the Money Goes* Web site, our expenditures and those of other state agencies are available and easily searchable online.

Our office is committed to improving Texas government transparency. Some of our initiatives may serve as effective templates for other governments in launching their transparency efforts. Taking a common-sense approach to the issue, my office introduced Open Book Texas, a set of initiatives aimed at improving government accounting accuracy, spending, and transparency.

A Single Set of Books

To shine more light on state agency bookkeeping beyond our *Where the Money Goes* online expenditure database, we are pursuing a project to establish more uniformity in Texas government accounting.

In 2007, the Texas Legislature tasked our office with creating an advisory

council with other state agencies to examine uniform financial accounting in state government. The council identified that Texas state agencies use many sets of books with sometimes conflicting accounting data. Any given agency might use its own bookkeeping methods and codes for tracking and classifying items, a recipe for duplication that can make accurate statewide bookkeeping an enormous challenge.

With the Single Set of Books Initiative, our office is engaged in an ambitious enterprise resource planning project with a group of stakeholder agencies to design state accounting systems and processes that meet individual agency needs and provide necessary reporting uniformity for statewide decision making. Texas state agencies current-

ly implementing the project are the Health and Human Services Commission, Department of Aging and Disability Services, Department of State Health Services, Department of Family and Protective Services, Department of Assistive and Rehabilitative Services, Department of Transportation, Department of Motor Vehicles, and Department of Information Resources.

Uniform financial reporting across all state agencies and higher education institutions will shine the brightest light on the state's finances and allow state leaders to obtain real-time, reliable information to make well-informed decisions.

Buying Smarter

Transparency helps spotlight spending inefficiencies that can inform government purchasing decisions in the future. Our office also works to make Texas state government a smarter shopper from the outset—which is where Texas Smart Buy comes in.

Texas Smart Buy gives agencies and local governments access to an online shopping cart—much like shopping at popular online retailers—allowing governmental entities to purchase goods and services through state-negotiated contracts. By purchasing from those contracts, individual purchasers can leverage the state of Texas' bulk buying power to receive lower prices.

Our office has found ways to save \$51 million annually through Texas Smart Buy and strategic sourcing. Texas has identified these savings and cost avoidances:

- Office equipment: The state saved \$33 million over a three-year period by standardizing photocopiers and negotiating fixed pricing.
 - Food: The state saved \$15.2 million through multiple rounds of contract negotiation.
- The savings, while impressive, only scratch the surface of what is possible with more scrutiny of state spending for goods and services, which totaled \$21 billion in 2007. As one of the largest purchasing entities in the nation, our state will continue making that leverage work for us. For years, families have used strategies like buying in bulk to save money, and it makes sense for governments to have the same option.

Texas Transparency Check-Up

With the rollout of the *Texas Transparency Check-Up* Web site, our office has expanded on previous online accountability efforts to encourage transparency at all levels of government. The Web site offers transparency guidance to local governments and provides Texans an opportunity to see how well their local governments stack up in offering online access to financial information.

In implementing this initiative, we researched the financial transparency of the top 50 Texas cities, Texas counties, school districts, and other local entities. The site also offers local governments step-by-step advice for posting information online and presenting it in a way that is readable and understandable to the public.

The Web site provides links to exemplary local government Web sites and gives taxpayers tips on how to track their tax dollars to ensure their government is open and accountable.

As local government entities heed the call for transparency, our office spotlights their efforts on the *Check-Up* Web site. We honor local government efforts

by designating them as members of the Texas Comptroller's Leadership Circle. That promotion gives those communities statewide recognition for their efforts and promotes the overall value of transparency in general.

The "Gold" designation in the Leadership Circle highlights local governments that set the bar for financial transparency, open their books to the public, and set a strong example for other governmental entities to follow. The "Silver" designation encourages entities that are making continued progress toward achieving financial transparency, while "Bronze" inspires those just beginning their efforts and taking the first steps toward achieving financial transparency.

When you know *what* you are spending, you know *how* to spend better. Our office is committed to seeing that philosophy spread to every level of government. In the age of the Internet, there is seldom a reason to not publish public information online.

Transparency and wise spending are important during the best of times and absolutely essential in an uncertain economy where every penny counts. To operate with the utmost integrity, all governments should show the same common sense, resourcefulness, and thrift when spending money as taxpayers. ■

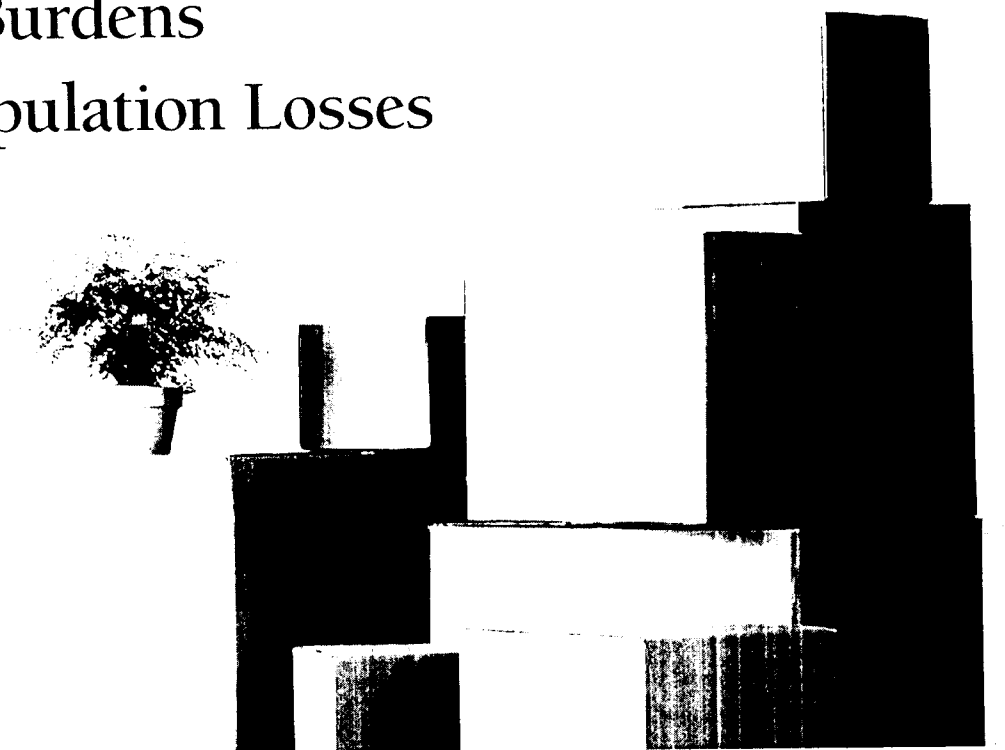


As Comptroller of Public Accounts in Texas, Susan Combs is the state's chief financial officer. She manages

the state's treasury operations to monitor Texas' fiscal health, guides legislative decision makers by estimating state revenues and ensures state taxes are collected fairly and efficiently to fund vital programs and services for the people of Texas.

High Tax Burdens Lead to Population Losses

BY RICHARD VEDDER, Ph.D.



You can learn a lot about the quality of life by looking at U-Haul rental rates. For example, if you want to rent a 26-foot U-Haul truck in Cleveland, Ohio for drop off in Austin, Texas, it will cost you \$1,643, but if you want to do the reverse—rent the truck in Austin and drop it off in Cleveland—it will cost you only \$892. Why? Because people are moving in large numbers from Cleveland to Austin, leaving few trucks in Cleveland but a relatively plentiful supply in Austin.

What does this have to do with the quality of life? I find this vaguely-defined term to be closely related to happiness

and satisfaction. People move to areas where they believe they will lead happier, more satisfying lives. The quality of life is thus positively associated with in-migration. Areas with high in-migration have a higher quality of life, on average, than areas with high out-migration. So many people fled East Germany for West Germany before 1961 because of the higher quality of life in the West that the desperate East Germans built a wall to stop it. Even today, Cubans risk their lives trying to flee a country with a low quality of life for the United States with its higher standard of living and happier citizens (remember Elian Gonzalez)?

As important as the standard of living,

taxes play a significant role in in-migration. Americans prefer low tax states—they vote with their feet by moving to those areas where the cost of government services, as measured by taxes, is less. I looked at the American states with the 10 lowest state and local tax burdens (Alaska, Nevada, Wyoming, New Hampshire, South Dakota, Florida, Tennessee, Texas, Alabama, and Montana) and compared net migration to the 10 states with the highest tax burden (New York, New Jersey, Connecticut, Rhode Island, California, Wisconsin, Maryland, Maine, Hawaii, and Ohio) over the period from April 2000 through June 2009. The evidence is overwhelming—people left the high tax states. All told, 4,274,072 more persons moved out of the 10 states with the highest state and local tax burden (as a percent of personal income) than moved in. Put differently, every day on average—Saturdays, Sundays and holidays included—1,265 persons left the



high tax states, nearly one a minute.

Alternatively, look at the 10 lowest tax states. They had net in-migration of 2,851,915 persons in this period. Far more Americans fled high tax states in the past decade than fled the oppression of Communist Europe in the years before walls were built to suppress the movement.

Some might say that the above statistics are all an artifact—for example, it might be argued that climate is better in the low tax states. Yet both California and Florida have similar climates, and people massively left high tax California but entered low-tax Florida in huge numbers. They even left the Hawaiian tropical paradise and migrated into relatively frigid low tax states like South Dakota and New Hampshire.

It is interesting to note that most of the low tax states had no general income tax. Income taxes are a money machine for state governments—money that almost always gets spent and rarely goes for tax reduction. States like New York, California, Ohio, and Hawaii are states with relatively high and progressive income taxes.

Low taxes raise the quality of life on average for two reasons. First, as indicated earlier, the cost of government services is lower. A family in California during this period paid on average \$106 of

every \$1000 earned for taxes—call that the price of government services. Yet in Nevada they paid under \$70—over one-third less than California. For a family with a \$60,000 income, that would be well over \$2,000 a year—enough to pay for a nice vacation. Are government services notably worse in low-priced (in terms of taxes) Nevada than in California? I doubt it, given the fact people are moving to Nevada from California far

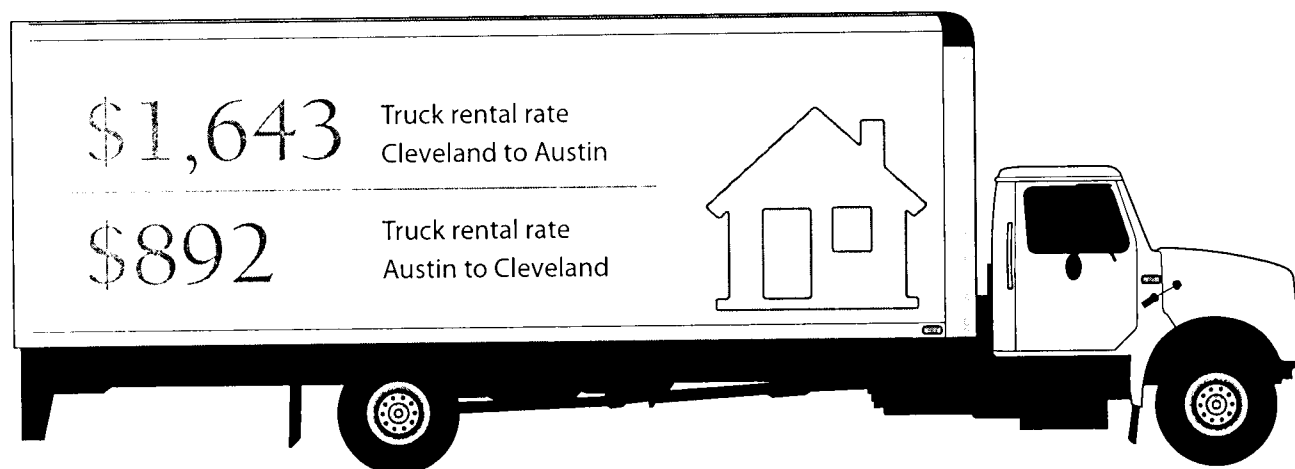
California and Florida have similar climates, and people massively left high tax California but entered low-tax Florida in huge numbers.

more than the reverse.

A second reason for net migration into low tax states relates to the dynamic effects on human behavior of taxes. When taxes are relatively low, productive resources tend to move into a state—both humans and capital. This reduces the productive capacity in the high tax states and increases it in those with low taxes. For example, in high tax Ohio, the number of Fortune 500 companies headquartered there declined

by over one third between 1993 and 2008, going from 42 to 27, while the number increased in low tax states like Texas. As many have observed (including Arthur Laffer, Stephen Moore, and Jonathan Williams in ALEC's *Rich States, Poor States* publication), there is a striking negative correlation between taxes and economic growth. This is also true worldwide—high tax Sweden in 1970 was much richer than lower taxed Ireland, but now the reverse is true.

I am not claiming that only taxes matter in the determination of the quality of life. How tax money is spent makes a difference, as well as many other things including climate, pollution levels, job availability, availability of good sporting entertainment, government regulations, proximity of relatives, etc. I am not saying "taxes alone matter," but rather that "taxes matter a great deal." Good state fiscal policy therefore should be directed to reducing tax burdens. Often that means finding new and better ways to provide government services, using private sector and market-based methods of doing so. State legislatures cannot change the weather, exchange rates, the pace of globalization or many other things, but they do control taxes. And they should take that responsibility seriously to promote their citizens' welfare. ■



Taxpayers Need Constitutional Protections

BY JASON MERCIER

Lawmakers in Washington state are poised to raise taxes by nearly a billion dollars to address a \$2.8 billion budget deficit, caused in part by overspending. Facilitating the consideration of these tax increases is the decision to repeal for two years most of Initiative 960 (I-960) enacted by voters in 2007.

On three separate occasions (1993, 1998, and 2007) Washington voters have adopted an initiative or referendum to require a two-thirds vote of lawmakers to raise taxes. On three separate occasions (2002, 2005, and 2010) the Legislature and Governor have signed a law to “temporarily” repeal this requirement—to facilitate tax increases.

On Feb. 24, Gov. Chris Gregoire signed the latest two-year repeal of this requirement reinstated by voters via Initiative 960 (I-960).

Advertised as the *Taxpayer Protection Act*, I-960 re-affirmed an oft ignored law that requires a two-thirds vote of the legislature to raise taxes. The measure also required that the legislature approve all state fee increases and that the public be notified via email any time a tax or fee increase is proposed. I-960 also mandated that if the legislature raises taxes without first referring them for voter approval, the voters would

have the opportunity to participate in a non-binding advisory vote on the tax increase.

For each tax increase, the public was to receive the following information in the voters' pamphlet:

- A description of each tax increase.
- A 10-year estimate of how much lawmakers increased the financial burden they place on taxpayers.
- A list showing how each lawmaker voted.
- Each legislator's contact information.

Along with the two-year repeal of two-thirds vote requirement, the Legislature and Governor this year also repealed for two years the non-binding advisory votes and subsequent voters' pamphlet.

As a result, Washington Policy Center will publish the public disclosure information that would have appeared in the voters' pamphlet if Initiative 960 had remained in place.

I-960 sponsor Tim Eyman has already filed a new initiative to provide voters with the opportunity to implement a two-thirds vote requirement for tax increases for the fourth time.

Ultimately lawmakers need to have

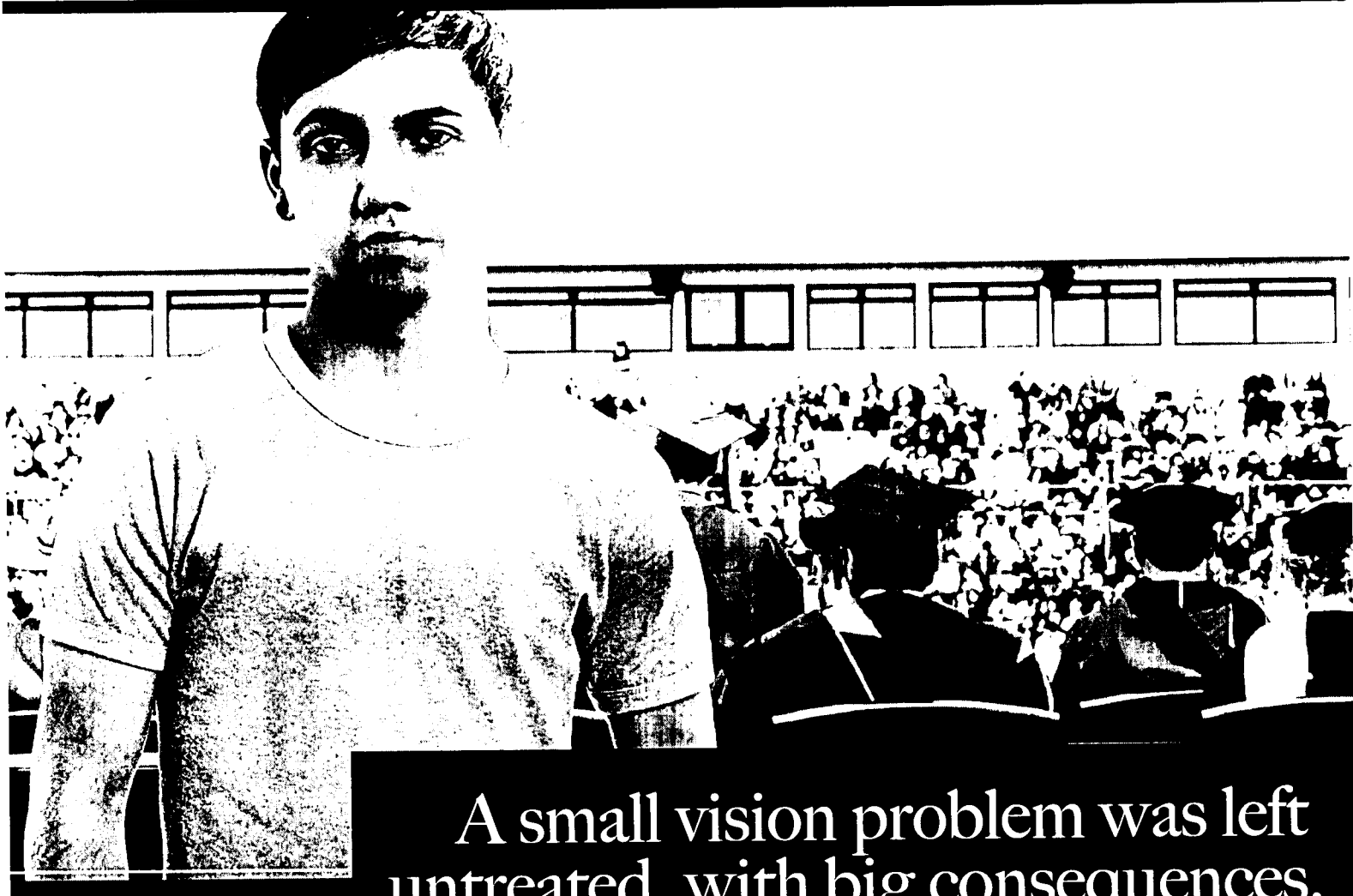
the courage to end this debate once and for all by putting the two-thirds vote requirement for tax increases on the ballot as a constitutional amendment. Regardless of the outcome, the intent of voters will no longer be in question, and the two-thirds vote protections will not be the subject of legal debate or legislative shenanigans. Of those states with a supermajority requirement for tax increases, Washington is the only one without constitutional protections.

Washington Policy Center and the American Legislative Exchange Council (ALEC) have long advocated for this type of constitutional protection for taxpayers.

ALEC's *Super-Majority Act* can be summarized in the following way: Super-majority requirements are based on the premise that tax increases fuel excessive government spending. Therefore, to more effectively control the budgetary process, the ability to raise taxes or enact new taxes should be made as politically difficult as possible, require broad consensus, and be held to a high standard of accountability. This Act calls for a constitutional provision requiring all tax and license fee impositions and increases to be approved by two-thirds of all members of each House. It provides for an exemption if there are insufficient revenues to pay interest on the state's debt.

As lawmakers grow tempted to reach even further into the recession strained wallets of families and businesses, constitutional taxpayer protections are needed to refocus efforts on government reform instead of job-killing tax increases. ALEC's *Super-Majority Act* is just what the taxpayer needs in uncertain economic times like these. ■





A small vision problem was left untreated, with big consequences.

25 percent of school kids have vision problems; many go undiagnosed and untreated. That can leave too many kids behind, wasting years of education and money. Requiring comprehensive eye exams can help more kids succeed academically and graduate.

Please support mandatory comprehensive eye exams for all children entering school.

Most children are covered by private insurance or existing public programs. A small cost for a parent today . . . a large impact on a child for a lifetime.

Missions, Goals, and Outcomes: Priority Based Budgeting in Colorado

BY REP. GLENN VAAD, (CO)

Indiana governor Mitch Daniels hit the nail on the head in his September 2009 *The Wall Street Journal* article not only when he stated that “state government finances are a wreck” but also when he says “we ain’t seen nothin’ yet.” A major source of this predicament is the fact that government growth is fostered, if not accelerated, by the addition of new government programs without thoughtful and systematic consideration of their effects on the size and cost of government.

New programs are too often given life by legislation without adequate consideration of their effect on the size of government overall because their “stand alone” justification is unquestionable. The need for *prioritization* is unequivocal if we are going to work our way back to fiscal soundness any time soon. Herein lies the reason that I introduced priority based budgeting at the Colorado General Assembly this year.

The severe decrease in revenue that Colorado is experiencing makes it all the more important that government doesn’t spend tax dollars on anything that hasn’t been agreed upon as a priority. Entire programs have found their way into Colorado’s budget without clear consensus among citizens that they contribute to acceptable goals and missions. Once a program is established, it nearly

always qualifies for continuation as well as increased funding. This is because of inflation and/or increasing vocal support from narrow constituency groups.

Particularly in these times of economic decline, it’s crucial that government spends tax dollars on only those programs that can be proven to have direct and positive results in achieving the missions and goals we all agree upon. Priority based budgeting will get Colorado started in the process of refocusing state government on priorities that the public can agree on.

Currently, Colorado has a law that mandates “zero based budgeting” at the request of the legislative Joint Budget Committee. This statute is ignored because it was considered too complicated and difficult to implement. The default system of budget preparation that results in the annual “long appropriations bill” appears to be a mystery to the public.

My legislation, if enacted, will mandate a systematic and thoughtful consideration of all state government programs by asking taxpayers what they consider the legitimate duties of their government. State government will be required to layout the mission, goals, and outcomes of each agency in clear and understandable ways so that citizens can make their own judgments.

I crafted the priority based budgeting legislation using personal experience from working in organizational development at the Colorado Department of Highways (CDOH) and from the history of the process in the state of Washington in 2003—where they successfully used priority based budgeting to tackle a multi-billion dollar shortfall.

Once a prioritized budget is established this way, the available revenues will go to programs in order of their priority. If economic conditions cause another dramatic decrease in revenue, total programs can be selected from the bottom of the list for elimination rather than reducing support across the board in all programs.

The legislation will also take Colorado back to a biennial budget which we operated under prior to 1950. This will give the public an opportunity to weigh-in in an informed way on what they think government’s priorities should be. As I have talked with constituents in the engineering and construction businesses, they have stressed the importance of being able to depend on planned multi-year budgets as they plan their work and hiring.

The bill will further specify how program objectives are met, give an explanation of the need for each program, and provide information on any federal, state, or local governments that administer a similar program. This would create more government transparency and give voice to the people of Colorado.

I realize the measures I am laying out are significant and will require major effort, but if not now, when? ■



Representative Glenn Vaad has served in the Colorado House of Representatives since 2006 and is a co-chair of the Legislative Transportation Caucus. Rep. Vaad is currently a member of ALEC’s Commerce, Insurance, and Economic Development Task Force.

Pension Funding Reform: A Solution for Budget Deficits

BY KRISTINA RASMUSSEN

There's a problem. A big one. Many states have pension liabilities that far exceed their assets.

"According to the Pew Center on the States, the 50 states now collectively face a \$1 trillion unfunded pension and healthcare liability," notes Scott Moody, president of Public Choice Analytics for the U.S. States.

In Illinois, pension assets are at \$48 billion, while liabilities are estimated to be \$131 billion. This leaves an unfunded pension liability of \$83 billion.

If you're like my state, the annual public pension contribution comes out of the state's general fund. It's squeezing other spending areas, like health care and transportation, while adding to the calls for tax increases. Until pension funding is fixed, states' fiscal futures won't look bright.

Now consider this perspective. You are a taxpayer. You work in the private sector and times are tough. You chaff at sending more of your hard-earned money to state coffers to help somebody else retire early with generous benefits when your own retirement savings have taken a hit.

How do we reconcile the conflicting positions? Is it possible for states to make their annual pension payments as required by law and protect residents from tax increases?

In the great pension battle, state workers and taxpayers don't have to

be at complete odds with one another. Fixing this situation will be politically challenging, but with states running out of cash, taxpayers already strapped, and public employees wondering if their promised pension will be there, the time is right for creative and bold thinking.

The solution is the *Pension Funding and Fairness Act*. My organization, a free-market research organization and State Policy Network member, worked with Scott Moody to develop this legislation for Illinois. It can be tailored to fit the unique circumstances for other states across the country.

So how does the *Pension Funding and Fairness Act* work? Essentially, a state would fund its annual pension contribution by using the surplus revenue above a new spending growth index.

Start by placing reasonable limits on the growth of state government spending, based on the increase in inflation plus the increase in population. You'll recognize this concept from ALEC's *Tax and Expenditure Limitation Act* model legislation. Revenues that come in over the projected spending growth limit

would be directed to make the annual pension payment.

Next, surplus revenues above the required pension payment would eventually be allocated to a Budget Stabilization Fund. It's designed to provide emergency cash flow in the event that the increase in state tax revenue is not enough to cover the increase in state spending under the limits—which would most likely be due to an economic recession. Our plan calls for a Stabilization Fund that is 12 percent of the preceding year's general revenue fund, but this amount is flexible.

After the Budget Stabilization Fund is filled, surplus revenue would be returned to taxpayers via tax refund checks. Based on our projections—which you can see at IllinoisPolicy.org—the cumulative value of the tax refunds for Illinois residents under the *Pension Funding and Fairness Act* would total hundreds of billions of dollars by 2045.

Our Taxpayer Relief Fund would send rebate checks to taxpayers in proportion to the number of exemptions claimed on the previous year's tax



return, but again, this can be tailored to fix your state's circumstances. Some would prefer pro-rata tax refunds based on actual taxes paid.

The biggest challenge with this plan is how to fund the initial transition years, when the surplus revenues over the spending limit are not likely to be sufficient to make the state's required pension payment. Additional spending reforms help. Another solution is to borrow on a short-term basis. Borrowing is not ideal, but it can work with tight payback covenants if necessary. A better choice is to fund the transition by selling or leasing assets. Selling assets to perpetuate overspending would be a colossal mistake. But selling assets to fund constitutionally protected pensions—while implementing a spending cap that ensures we never face this problem again—should be embraced.

What's transformative about this plan is that it realigns priorities. Instead of fighting over a shrinking budget pie, both state employees and taxpayers will have every incentive to pursue policy solutions that grow a state's econ-

omy. After all, every dollar that comes in above the spending index will help fund pension benefits and then tax refund checks.

As state legislators are well aware, incentives matter when it comes to putting together coalitions to pass legislation. "The *Pension Funding and Fairness Act* changes the rules-of-the-game to honor the pension commitments made to government workers while also respecting taxpayer's limited ability to pay," argues Moody.

To be clear, the *Pension Funding and Fairness Act* focuses on developing a funding mechanism for today's pension system. Much of the pension discussion has focused on reforming pension benefits. Passing benefit reforms—like moving from a defined-benefit plan to a defined-contribution system—will offer significant savings over the long run, and they should be pursued.

As Illinois State Senator Chris Lauzen, chair of ALEC's Unfunded Liabilities and Public Pensions Working Group, wrote in a May 2009 *Inside ALEC* article co-authored with Dr.

Barry Poulson, state governments must begin to replace defined-benefit pension plans for public employees with a defined-contribution system.

The advantages are clear, according to Lauzen and Poulson, "Well-structured reforms, such as those enacted in Alaska, can provide generous benefits to workers while actually reducing costs for both workers and taxpayers. With a defined contribution plan for newly-hired workers, over time, as the newly hired workers become an increasingly larger component of the workforce, the problems in the current plans will disappear. Most importantly, the unfunded liabilities could be gradually reduced and eliminated."

Combined with benefit reforms and honest liability reporting requirements, pension funding mechanisms like the *Pension Funding and Fairness Act* will help state governments honor their commitments to public employee pensioners while also protecting taxpayers—all while launching a new period of growth and government accountability. ■

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Kansas Legislators Pursue Government Privatization Options

BY REP. MARVIN KLEEB, (KS)

For the past four years of declining state revenues, Kansas has done everything possible to outlast the recession by redirecting highway money, relying on federal stimulus money, utilizing accounting techniques, delaying tax refunds, postponing maintenance projects and going through nearly a billion dollars in reserves.

Rather than take substantive steps to genuinely solve the spending problems of a largess government that grew relatively unchecked in the easy tax generation days of the mid-decade, the strategy has been to wait and get bailed out by an economic recovery that presumably will increase sales, income and property tax revenues.

However, the Kansas legislature is stepping up with substantive proposals to provide long-term solutions by reining in government while providing quality services and education for its citizens.

The Chairman of the Kansas House Appropriations Committee, Kevin Yoder, has been particularly focused on legislation to address the high cost of government. "Instead of asking taxpayers to pay more for less service," he says, "we should be asking state government to do more with less revenue."

I have proposed one such proposal, based on ALEC model legislation, which creates a new Council on Efficient Government comprised of private sector experts to review all functions and activities provided by state agencies to see whether they duplicate services provided by the private sector or nonprofit

organizations.

The primary objective of the Council is to utilize a rigorous process to initiate and evaluate opportunities where privatization could offer the knowledge, experience and creativity to provide the same (or higher) level of services at a lower cost through greater efficiencies and productivity.

It is important to add all potential costs and savings into the analysis when considering working with the private sector or nonprofits. "Privatization successes have yielded 10 percent to 35 percent savings for many local and state governments," notes Len Gilroy, a privatization expert and consultant with the Reason Foundation.

One major benefit of working with nonprofits is that much of their human capital and service delivery is provided with volunteers. Secondly, much of nonprofits' financial support is leveraged and supported with fundraising and private contributions.

Also, with privatization there may not be employee benefits, pension costs, software upgrades, equipment expenses or "brick and mortar" costs. Furthermore, the state may benefit from outside, shared expertise and infrastructure allocations spread among many clients of a vendor.

The new Council would establish a

standardized method for procuring and managing contracts in order to maximize accountability, performance and competition and ensure that the state delivers the best value for taxpayers.

A second proposal, offered by Representative Lee Tafanelli and Senator Derrick Schmidt, would establish a Kansas Streamlining Commission.

The non-political BRAC style commission would review and recommend government programs and agencies that should be consolidated, overhauled and even eliminated.

Significant savings and efficiencies may be found by eliminating local, federal and state duplication of functions and services. "In addition," comments Rep. Tafanelli, "such an independent review would take a look at 'mission creep' and unnecessary expansion of legacy programs, staffing and services that inherently occurs over time."

Resistance to both the privatization and streamlining legislation comes from the usual constituencies of state employee groups and big government advocates. "However," points out Majority Leader Ray Merrick and ALEC's Kansas State Chair, "budgetary pressures, fairness to the taxpayers and concern for the delivery of high quality services to our citizens continue to drive these efforts forward." ■



Marvin Kleeb is a Republican member of the Kansas House of Representatives, representing the 48th district. Rep. Kleeb is currently a member of ALEC's Civil Justice Task Force.

Reforms for Florida in a Difficult Economy

BY TIM NASH & JONATHAN WILLIAMS, with Kurt Bouwhuis and Alexander Watts

Florida is facing a likely \$3 billion budget gap in 2011-2012, and the temptation will be to raise taxes—a sure way to slow economic recovery.

Florida has built a national reputation for being a business-friendly state with pro-growth fiscal policies. These pro-growth policies have attracted financial and human capital away from states with poor policies. More Americans have moved to Florida than any other state over the past decade. Even with a current unemployment rate at 11.8 percent (highest since 1975), construction employment down 38.5 percent (since January of 2007), and distressed real estate, building, and tourism sectors, the fundamental economic outlook for Florida is optimistic.

An article from The American Legislative Exchange Council (ALEC) entitled *Rich States, Poor States: The 2009 ALEC-Laffer State Economic Competitiveness Index* produced economic outlook rankings for all 50 states. The report ranks the states based on 15 policy variables with a proven impact on the migration of human and investment capital throughout the United States. Florida enjoys a stellar economic outlook, ranking 11th best out of the 50 states due to its generally favorable public policy.

That said, the current downturn has hit Florida hard, and there are steps Florida should take to improve its economic future.

Florida must reign in its government spending and not increase its burden on taxpayers. The Tax Foundation ranks Florida combined state and local tax burden 4th lowest nationally. Florida job losses rank among the highest in the country since 2007; adding to the tax burden will only exacerbate this.

Florida should avoid attempting to aid those industries suffering from the downturn, and instead focus on long run growth so the economy can diminish negative outcomes in the next recession. Any programmatic attempts to aid those experiencing hard times with government handouts will hinder long run growth and make the economy vulnerable to future recessions. Market prices in construction and housing reflect real circumstances in the economy, and therefore, aid will only mask the problem while simultaneously making it worse.

Thomas Sowell, in his book *The Housing Boom and Bust* (2009), argues that Florida would do well to significantly reduce its regulatory burden on zoning and housing to speed up recovery. This will enable Floridians to easily transfer and reconfigure their properties allowing them to effectively deal with Florida's high foreclosure rates. Florida currently has the country's third highest foreclosure rate, which has fallen from its peak at almost 19 percent. Also, reg-

ulatory relief will allow the market to more accurately price properties, making the Florida economy less susceptible to national booms and busts.

Florida law currently requires that the state Unemployment Trust Fund be replenished by raising the unemployment tax on businesses. With a large projected debt based on current unemployment, the minimum amount required to be paid by businesses will go from \$8.40 per employee to \$100.30 per employee if adjustments are not made to unemployment payments. If the 2010 unemployment tax rate is not changed, thousands of small business will be forced to cut staff in order to cover the new tax. A move to adjust this tax downward will help business in general and Florida's contracting economy in particular.

Florida's low tax policy fundamentals are solid and if policymakers can engineer a plan to withstand the current downturn without resorting to tax increases, Florida will remain an attractive venue for employees, employers, and investors alike. ■



Ohio Must Change Fiscal Policies to Revitalize Economy

BY REP. JOHN ADAMS, (OH)

High taxes don't redistribute wealth, they redistribute people.

As a high-tax state, Ohio has witnessed a loss of 231,000 taxpayers in just the past 15 years, as well as a serious decline of our once-prominent manufacturing industry. In fact, *Forbes* ranked five Ohio cities—Cleveland, Canton, Akron, Toledo, and Youngstown—among the top 20 most miserable cities in the United States.

The Buckeye State has fallen severely behind in the interstate competition for jobs, businesses, and capital. At the heart of our economic decline is a deficient business climate that has shrunk our tax base and shriveled the economy. Taxpayers and businesses are speaking with their feet by relocating to the low-tax states of the South and West in search of jobs and business-friendly environments.

As a small business owner, I can speak to the effects of Ohio's poor economic climate and how high taxes hinder investment and growth. The financial train wreck that is on our heels is avoidable, but the big spenders in Columbus continue to tax jobs right out of the state.

The best—and quite frankly, only—way to fix a budget crisis is to rein in state spending and promote policies that foster economic growth. As such, I proposed a measure to phase out the state income tax over a 10-year period, which will help Ohio compete in the 21st century.

When looking at the past six years, Ohio's total state spending increased an average of 2.4 percent while spending in

the General Revenue Fund averaged 4.5 percent growth. My proposal cuts these two rates of spending growth in half and devotes the difference to phasing out the punitive and economically damaging income tax.

The people of Ohio are well aware of our crisis, ranking 49th in economic performance over the past decade and only beating out beleaguered Michigan. Some naysayers are perfectly happy with this economic status quo, but I believe Ohio deserves better. The only way to reenergize the state economy is to eliminate the job-killing income tax and revamp the way our state does business.

With strong competitors such as Indiana just across the border, Ohio's legislature should understand that fiscal reforms do not occur in a vacuum. When a state improves its economic policies, it improves its competitive position for business investment while putting neighboring states at a disadvantage. If we hope to keep Ohio's economy alive, the first step is to make our tax code more appealing to businesses and families. We need to align our taxes with our most competitive neighbors and then work our way to the front of the pack nationally through common-sense reforms.

Ohio has an opportunity to send a message nationwide that we are a state where businesses can thrive. Businesses and the jobs they create are the keys to economic success, and Ohio's leaders need to reset their sights on bringing



Rep. John P. Adams was elected by his colleagues to serve as Minority Whip of the Ohio House of Representatives. He also serves on ALEC's Tax and Fiscal Policy Task Force.



businesses back to the state. We can be the state of the American Dream, where honest hard work is rewarded and the state government works for the people, not the other way around. ■

Lessons from Liberalism's Laboratory

BY MICHELLE STEEL, California Board of Equalization

California has historically been the destination for dreamers. The state's first population boom began with the gold rush when California became the place where dreams come true.

In the early 20th century, the motion picture industry picked California as its home. It was to California that a young Louis B. Mayer traveled in 1918. Mayer, the son of a junk dealer, came to California with a dream, and within six years he founded Metro Goldwyn Mayer. He

went on to become the most powerful man in Hollywood during the golden age of film, and the highest paid man in America at that time.

Walt Disney moved to California in 1922. At 21, all he had was \$500 and a stack of drawings no one would buy. Within 15 years, Disney made motion picture history with his *Snow White and the Seven Dwarfs*. Today, Disneyland is California's most visited attraction and the Walt Disney Company is one of the largest entertainment companies in the

world.

In his history of California, former state librarian Kevin Starr wrote, "California emerged as a society with a special capacity for technology." It was in California that flight took off, with companies such as Lockheed, Douglas, and Northrop. California was the birthplace of the microchip and the personal computer. Entering the 21st century, California had become the most diverse and successful state in history in terms of economy and population.



The movie industry took off in California in the early 20th century, beginning a technology boom that has spanned generations. Today's industry is abandoning the state in order to take advantage of tax incentives and to avoid the Golden State's corporate income tax.

Yet, today Californians are being strangled by the ever-growing hands of their government. California's unemployment rate is at a record 12.4 percent. The total unemployment rate, including discouraged workers and those working part-time for economic reasons, was 21.1 percent for 2009, according to the U.S. Bureau of Labor and Statistics.

As Troy Senik recently wrote in *National Affairs*, from 2004 to 2007, more Californians moved to Oklahoma and Texas than came from those states to California during the dust bowl. In 1940, California had a population of seven million. Today the population is near 36 million and declining for the first time. Nearly 3,000 people leave the state every week. A state that used to recover from recessions on housing booms has become a housing bust.

The aerospace companies that once formed the backbone of California's booming economy have abandoned the state. These companies moved their headquarters east to take advantage of tax incentives for relocation and avoid California's corporate income tax: among the nation's highest.

Taxable sales have fallen quarter after quarter because, for too many, the highest sales tax in the nation—reaching 10.75 percent in certain cities—is just too much. There is not enough income left in the hands of the people after the state takes its cut.

Instead of the dust-cloud that swallowed the Midwest in the 1930s, California is being swallowed by increasing debt, uncontrolled spending, and punitive taxation. The state's bond debt combined with current and future pension and health liabilities is approximately \$630 billion. California has the worst credit rating of any state in the nation.

Following the largest state tax increases in history last February, California continues to spend more than it takes in. A \$20 billion budget deficit is already projected for this year and simi-

lar deficits will recur every year unless something is done.

Budget trickery has become the standard in Sacramento and it clearly infects its practitioners. In 30 years, California has not finished a single budget on time. Each successive budget is filled with gimmicks, patches, triggers, fixes, and all sorts of magic tricks, to evade real solutions.

Regulation is strangling the state's businesses and making California a toxic environment for entrepreneurs. A recent study by CSU Sacramento economists shows 3.8 million jobs are lost annually because of regulation alone.

AB 32, California's global warming law—a tortured response to controversial science—will kill over one million jobs according to another study by the same economists. According to the state's own numbers, the implementation cost of AB 32 will be \$142 billion.

In late 2009, CalPortland Cement, the company whose cement built our freeways, announced it would close one of its two plants in California. The CEO explained that a mind-boggling 67 federal, state, and local agencies regulate his business: 54 of those are from California.

The most outlandish tax and regulation schemes are dreamt up everyday in the legislature. Recently a bill was passed in the Senate to pay county and municipal governments to get rid of parking spots, and charge high fees for remaining spots. The goal of the bill was to take away the freedom of Californians to drive their cars, compel travel by public transit and so save the environment; this in the land of the freeway.

In 2006, Southern California was home to 23 Fortune 500 companies. Today the southland can claim only 19. It's not only Fortune 500s that are leaving. U.S. Census Bureau statistics show that in 2008 alone, 45 percent more businesses went out of business than opened.



What went so wrong? Banking on the prosperity that made California one of the strongest economies in the world, liberal ideologues came to reshape the system and "provide" for the people.

California was transformed from the Golden State to the Nanny State by liberal politicians who thought they knew better than 36 million people how to organize California's society and economy.

Increased taxation was necessary to pay for growing entitlements. The social costs of growing government—decreased consumption and increased reliance on the state instead of on the community—were ignored in favor of bureaucratic control. The idea of fostering ambition, innovation and real growth spurred by the free market vanished from the Golden State.

It's time for California to abandon its religion of taxation and regulation. We need a reformation to unleash the human capital that built the dream that is California. ■

BY SUSAN K. NEELY



Discriminatory Beverage Taxes Won't Improve Health

A discriminatory tax is never a good idea, as they don't work. And a discriminatory tax on sugar-sweetened beverages is a particularly bad idea given that it won't work in addressing health concerns, but it will add to the burden of families already struggling through a horrible economy. It will also put at risk thousands of good-paying jobs with good health benefits throughout the country during a time when our nation still faces double-digit unemployment.

A report from the National Cancer Institute, submitted to the 2010 Dietary Guidelines Committee, showed that

only 5.5 percent of the average person's daily caloric intake comes from beverages. That means that roughly 94 percent of their calories come from other foods and beverages. What this shows is that a discriminatory tax on certain beverages doesn't even qualify as a good start in the pursuit of better health. Taxing sugar-sweetened beverages only addresses a small piece of the much larger picture.

Further, a recent study by George Mason University shows that a 15-cent tax on a 75-cent can of soda would reduce the average obese person's Body Mass Index (BMI) from 40.00 to 39.98. That's not even measurable on a bath-

room scale. And a study by Harvard researchers published in the *New England Journal of Medicine* last year concluded that all calories count—regardless of food source—when it comes to losing weight. We simply cannot tax our way to better health.

And real world experience also shows that a tax won't work. Only two states currently have an excise tax on soft drinks enacted—West Virginia and Arkansas—and they rank among the 10 highest rates of obesity in the country.

An excise tax like this is discriminatory and regressive. A Congressional Research Service review confirmed that

the burden of a tax on juice drinks and soda would further squeeze hard-working families already struggling through a recession. A tax on beverages put good-paying jobs at risk and negatively impact wages across the country.

Americans clearly do not want government using the tax code to tell them what to eat or drink. At the end of 2008, the state government in Maine imposed a tax on certain beverages to pay for the state health care program. In a November ballot initiative, angry Maine voters rejected the tax by a two-to-one margin. Last year in New York, the governor publicly scrapped his idea to levy a major tax on sugar-sweetened beverages after angry New Yorkers strongly revolted. And the governor is feeling the heat for his proposal again this year.

Americans are capable of making their own food choices that fit into a balanced diet without unnecessary government intervention, especially with a little guidance on how to balance the calories they consume with the calories they burn. And they are making noticeable progress to that end by taking advantage of the breadth of zero- and low-calorie beverages available. Importantly, since 1998, there has been a 21 percent reduction in calories in beverages in the marketplace, as industry continues to produce more zero-calorie, low-calorie and reduced-portion products.

Even so, our industry recognizes that we produce products with calories. As such, we are doing our part in the private sector to address the very

serious and complex issue of obesity by developing and implementing initiatives that are doing more than a tax ever could.

For the past three years, Dr. Pepper, Snapple Group, The Coca-Cola Company, and PepsiCo have been removing full-calorie soft drinks from schools across the country as well as capping calories and reducing portion sizes of the beverages that remain as part of our

broader effort to help educate kids on how to make smarter decisions about their diets.

We have worked diligently to develop the Clear on Calories initiative. Our member companies have pledged to mark the full amount of calories per container (up to 20 ounces) right on the front label of the product, putting important nutrition information that the fingertips of consumers at

88% fewer beverage calories

It's a brand new day in America's schools when it comes to beverages. The beverage industry has delivered on its commitment to change the school beverage landscape. Full-calorie sodas have been replaced by lower-calorie, nutritious, smaller-portion choices.

AMERICAN BEVERAGE ASSOCIATION

national School Beverage Guidelines. It's not always easy to get these competitive companies to agree on something, but on this issue we continue to stand united. Since 2006, shipments of full-calorie soft drinks to schools have declined 95 percent of schools are participating. And we reduced the amount of calories being shipped to schools by 88 percent. We've been praised for this effort, being called a standout leader in the food and beverage industry. The guidelines cut calories from beverages being sold in schools as part of a

the point of purchase which will help them make the decision that is right for them. This information will also be readily available at vending and fountain machines.

These initiatives are well thought out and meaningful. They are a perfect example of how the private sector, working with non-profit groups, can step up to do its part to address a societal issue faster and more effectively than government alone ever could. And these programs will have a lasting impact. A tax could never do that. ■



Susan K. Neely is president and chief executive officer of the American Beverage Association. Prior to joining ABA, Neely was one of the architects of the nation's first Department of Homeland Security, where she served in both the White House and then in the department as Assistant Secretary for Public Affairs. Among her numerous responsibilities in that role, Neely managed threat announcements, branding, public education campaigns, and crisis communications.

End the Budget Bait and Switch

BY BOB WILLIAMS

A recent report by the National Governors Association forecasts that states will face budget deficits totaling \$134 billion over the next three years. Vermont Gov. Jim Douglas indicates the worst is probably yet to come.

Many governors and state legislators are using accounting gimmicks and federal stimulus funds to temporarily balance their budgets. When federal funds run out in a year or two, these states will face a spending cliff, necessitating a significant downsizing of their state budgets. Legislators allow bureaucrats to report a budget shortfall as the difference between what the state wants to spend (not the current budget) and the revenue forecast. A real shortfall is the difference between the current level of spending and the revenue forecast. Thus, most shortfalls are highly inflated.

Legislators need an urgent wake-up call before it's too late. Most state budgets are unsustainable, and legislators need to stop the budget bait and switch (budget gimmicks). I speak as a former U.S. Government Accountability Office (GAO) auditor, a former certified public accountant, and a former five-term state representative who served on the budget committee for 10 years.

The day of fiscal reckoning is now. The economy of most states cannot support the high level of spending that has occurred over the last decade. State revenues will not return to the 2007 level for several years. Most legislators are unaware of the severity of the structural budget problem, and legislative leader-

ship has indulged in budget gimmicks that will exacerbate the long-term fiscal problem. A close examination of state budgets reveals that nearly all states have enacted budgets that are unsustainable.

Rather than reducing spending to reflect the declining state revenues and fundamentally reforming the size and scope of state government, legislators are artificially propping up a higher level of spending than can be supported by their state's economy.

The problem is excessive state spending—not a lack of revenue. It is true that states have faced declining revenue in the past two years, but this is not even close to the steep revenue increases since 1993. According to the U.S. Census Bureau, state revenue data since 1993 shows a total taxation increase of 120.8 percent. That's 2.5 times inflation, 1.5 times Gross Domestic Product, almost six times household growth, more than 1.2 times median household income, and 10 times growth in average household income. And during this record revenue growth, states for the most part did not build up rainy day funds, and underfunded pensions and other liabilities. Taxpayers can't determine the actual financial status of their state because of the manner in which liabilities are hidden from the public.

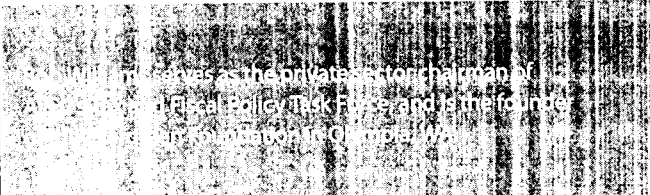
Washington State exemplifies the bad choices legislators are making. Last year, Gov. Chris Gregoire convinced legislators that they were facing a \$9 billion shortfall (out of a \$30 billion, two-year general fund budget). Legislators talked a lot about cuts, but when they were finished they had reduced the general fund by \$1 billion, and increased other funds (i.e. federal funds and other accounts) ballooning total state spending by \$1.3 billion. This year the governor said the state had another \$2.8 billion budget shortfall. After again talking about the tough cuts that were being made, the Senate proposed a budget that raises total spending by \$1.8 billion and the House by \$1.5 billion. Clearly these rates of increases are unsustainable.

Over two years, the public was told the state had an \$11.8 billion budget shortfall; budgets were cut to the bone and taxes had to be raised. In reality, state spending will be increased by more than \$2.8 billion! Officials are counting reduced spending increases as "cuts."

Washington state seems to have fine-tuned the games and gimmicks that are being used to "balance" state budgets, resulting in the bills being passed on to future generations. Given all the deferred costs, unfunded pensions and retiree health care benefits, and increased debt service, the money will not be there to continue this high level of spending. Something will have to give.

These are gimmicks that were used over the past year in Washington:

- **Used more than \$3.5 billion** in federal stimulus funding which enabled legislators to avoid downsizing government, but will increase the budget gap when federal government funding expires.



• **Overstated the budget shortfall** as mentioned above.

• **Transferred \$269 million** from various dedicated accounts to help balance the budget. This included taking \$84 million out of the capital funds. In 2009, legislators transferred nearly \$800 million from capital accounts.

• **Used 100 percent of the budget** stabilization fund (the restricted reserve account). This amounts to \$45 million in 2009 and \$229 million this year.

to raise the spending limit by \$110 million.

a. Budget directed the State Treasurer to transfer \$100.77 million from the Education Savings Account to the Education Legacy Trust Account for fiscal year 2010.

b. Budget then directed the State Treasurer to transfer \$110 million from the Education Legacy Trust Account to the state general fund for fiscal year 2010.

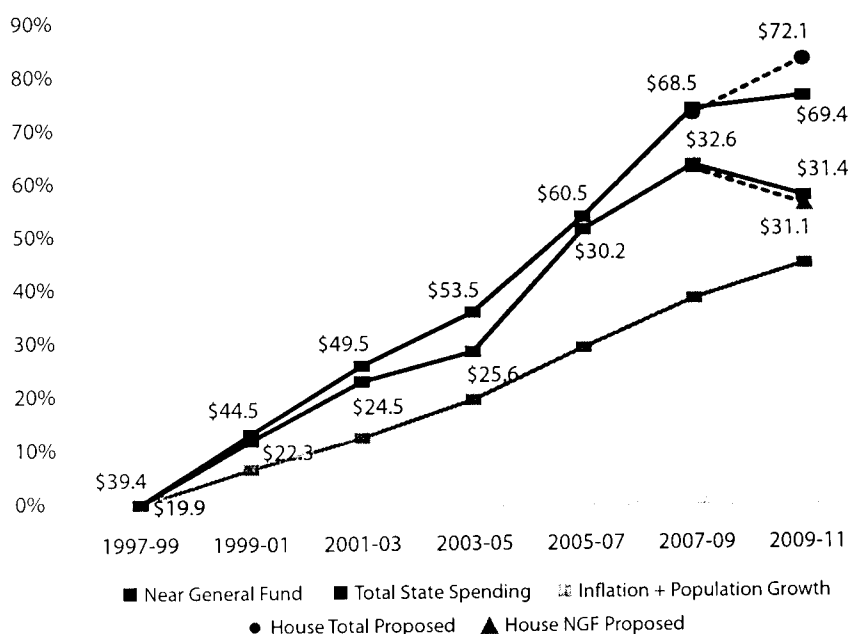
decreased for the transfer out of the funds. SB 6875 Section 7(4), Lines 11-13, page 9.

e. Net result: The Senate artificially raised the spending limit by \$110,000,000.

• **Played games with cash flow.** State law currently requires the governor to order across-the-board cuts whenever there is a forecast of a deficit in a fund. The budget temporarily suspended the law and allows state agencies to run a deficit as long as it is eliminated by June 30.

Growth of Washington State Government Spending, 1997-99 through 2009-11

Includes House Proposed 2010 Supplemental Budget (Dollars in Billions)



• **Taxed hospitals** in order to “leverage” (get more) federal money. This raised \$33 million by taxing hospitals, resulting in a higher federal match. Then the legislature returned the \$33 million to the hospitals by increasing the hospital reimbursement rates.

• **“Shell games”** artificially increased the voter-approved state spending limit. The Senate used an accounting gimmick

c. Budget further directed the State Treasurer to transfer \$110,000 from the general fund to the Education Trust Account for fiscal year 2011. SSB 6444, Section 802, Lines 17-24, Page 230.

d. A separate bill allowed the state spending limit to be increased for the transfer of funds to the general fund and prevented it from being

• **“Gamed the pension system.”** In addition to under funding pensions, legislators assumed an 8 percent return on pension investments. Instead, the state lost 25 percent of the pension investment in the stock market last year. They will write off this loss over five years, but they still assume an 8 percent return. In addition, in order to lower the amount they would put in pensions, they assume state employees will work longer and die earlier than the mortality tables—that “saved” \$45 million.

• **Assumed a lower rate of inflation** than reasonable. The legislature assumed state employee health care would rise only 3 percent over the two-year budget period. As a result, the state employees health care fund has a \$100 million deficit, and the governor and legislators are unwilling to reopen the state employee contract. Taxpayers are left holding the bill.

Legislators need to look at the costs that are being pushed forward and ask themselves, “Where are we going to get the money?” This is a plea for states to stop the budget gimmicks and downsize government. Indiana Gov. Mitch Daniels was correct: it is the time for “The Big Reset,” in state government. ■

Getting a Better Return on Gas Tax Dollars

BY DEL. SUSAN KREBS, (MD)

Motorists should expect to get more than just gasoline when they fill up their tanks. When they make their payment at the pump, they also make an investment.

Ever since inception of the gas tax in 1919, when Oregon imposed a penny per gallon, the levy has been viewed as a “user fee” that ushered our nation into the Automobile Age by paying for the construction and improvement of our roadway system.

Drivers also should be able to expect that other car-related levies that are paid for the privilege of driving go toward the roads that are needed to exercise that privilege. Yet, across the country we see repeated grabs of these revenues for use on everything from heavy rail systems to education to museums.

In Maryland, several legislators want to raise the gas tax, while, at the same time, Gov. Martin O'Malley plans to backfill his General Fund budget with

transportation dollars. Unfortunately, there is an enormous temptation for some policymakers to dip into these revenues—even when, as in Maryland, they are supposed to be dedicated for transportation purposes only.

We need action on two fronts to ensure that our transportation revenues, including those generated for transit, are spent the way they should be. In Maryland, two of my legislative initiatives would achieve this, including one based on an ALEC model Constitutional Amendment.

Transportation Trust Fund Protection Act

Maryland's Transportation Trust Fund was created in 1971 as a completely separate pot of money from the General Fund. It is a special fund to be spent only on maintenance and construction of transportation projects. Existing law says no Transportation Trust Fund money may revert or be credited to the General Fund. Unfortunately, that law has been ignored over the past 25 years, with \$892 million diverted to the General fund, mostly to close projected budget shortfalls. My legislation would make it more difficult to raid our transportation funds.

Dedicated Highway Funds

This bill would ensure that revenues from the gas tax, vehicle title tax and car registration are spent only for roadway purposes. It would ban any diversion of this money to Maryland's General Fund. This measure is based on ALEC's *Constitutional Amendment Restricting the Use of Vehicle Fees and Taxes for Highway*.

Many states protect transportation

funds from being re-directed for other uses. California requires that transfers be repaid within the same fiscal year, or three years, depending on the circumstances. Georgia's only exception is in the case of invasions or major catastrophes.

29

The number of states requiring a direct link between gas tax revenue and road construction and maintenance.

Maryland and other states should follow, by erecting firewalls between their Transportation Trust Funds and their General Funds. The need is especially critical in Maryland, where our General Assembly is considering a proposal in the *Budget Reconciliation and Financing Act* to make the biggest single Trust Fund diversion yet—\$340 million in the next fiscal year. This diversion will hurt both our roads and our transit systems.

To go a step further, we must protect the biggest chunk of revenues that come into our trust fund—the gas tax, vehicle titling tax, and car registrations—from being drained away from the very people who paid them. According to ALEC, only 29 states have any requirement that directly links gas tax revenue to road construction and maintenance. We should join them. We must guarantee our constituents a solid return on their investment. ■



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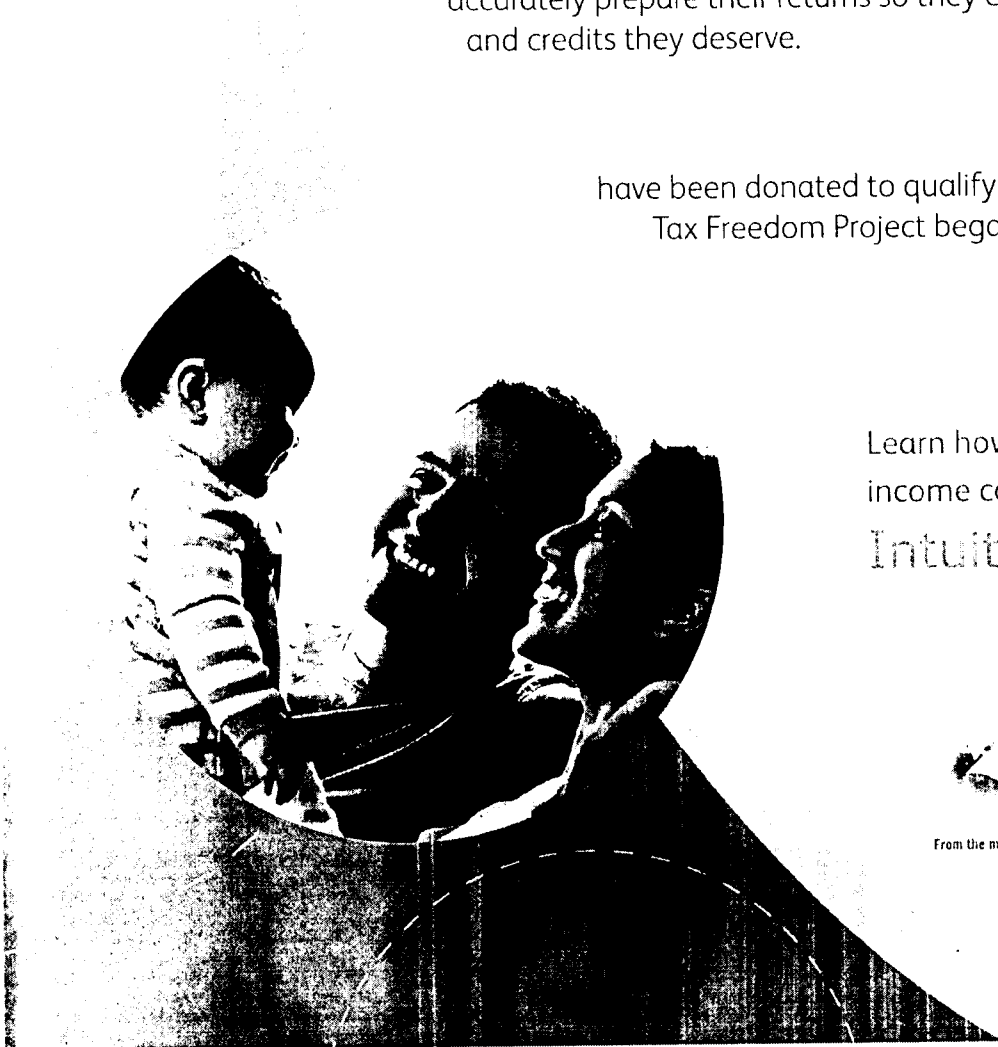
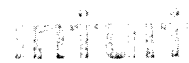
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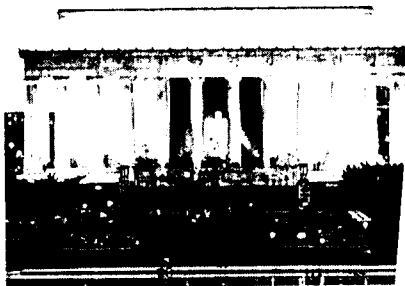
Add these up-coming ALEC events to your calendar!

Annual Meeting
Aug. 5-8, 2010



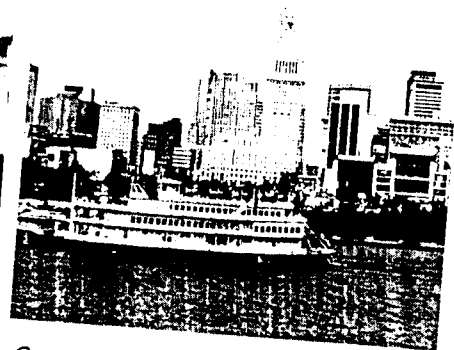
San Diego, CA

**States & Nation
Policy Summit**
Dec. 1-3, 2010



Washington, D.C.

**Spring
Task Force Summit**
April 29-30, 2011



Cincinnati, OH

For more information about ALEC's annual conferences, visit www.alec.org

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Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

Mr. Ed Kozelek
Vice President, Government Affairs
Time Warner Cable
1015 Olentangy River Road
Columbus, OH 43212

Dear Ed,

“Outstanding!” “Amazing!” “The best Ohio Night I’ve ever attended!” Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can’t say thank you enough for all that you personally did to make our trip out to San Diego for the ALEC conference such a success. Thank you for your time and commitment in raising the funds necessary for the ALEC scholarship fund. Thank you also to Time Warner Cable for their generous contribution and sponsorship of the Ohio Night event! Without you and Time Warner, none of this would have been possible!

Ed, I look forward to working with you on many additional successful ALEC events. You are a tremendous asset to the ALEC Ohio organization!

Thank you,

John Adams
State Representative
ALEC Ohio Chairman

Legislators who need to join ALEC

Rep. Randy Gardner

Rep. Nan Baker

Rep. Josh Mandel

Rep. Cheryl Grossman

Rep. Robert Mecklenborg

Rep. Peter Stautberg

Rep. Terry Blair

Rep. Scott Oelslager

Rep. Courtney Combs Expired 12/31/2009

Rep. Peter Beck

Rep. Jay Hottinger

Rep. Ross McGregor

Rep. Richard Adams

Rep. Jeff Wagner

Rep. Jeff McClain

Rep. David Daniels

Rep. Margaret Ruhl

Rep. Troy Balderson

Rep. Dick Hollington

Sen. Gary Cates

Sen. Kevin Coughlin

Sen. David Goodman

Sen. Tim Grendell

Sen. Bill Harris

Sen. Jon Husted

Sen. Tim Schaffer

Sen. Kirk Schuring

Sen. Jimmy Stewart

Sen. Chris Widener

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State:	OH			Paid Thru Date:	Paid		
2010							
112197	LM	Rep.	John P. Adams	12/31/2010	X	Credit	1/28/2011
5988	LM	Rep.	Ron Amstutz	12/31/2010	X	Check	2/9/2011
112876	LM	Rep.	Kevin Bacon	12/31/2010			
112464	LM	Rep.	Williams G. Batchelder, III	12/31/2010	X	Check	
35090	LM	Rep.	Louis W. Blessing, Jr.	12/31/2010	X	Check	2/2/2011
117023	LM	Rep.	Terry R. Boose	12/31/2010	X	Check	
109519	LM	Rep.	Danny R. Bubp	12/31/2010	X	Check	1/21/2011
400503	LM	Sen.	Stephen P. Buehrer	12/31/2010			
117029	LM	Rep.	Dave Burke	12/31/2010	X	Check	2/15/2011
15786	LM	Sen.	John A. Carey	12/31/2010	X	Check	1/18/2011
110016	LM	Rep.	Bill P. Coley, II	12/31/2010	X	Check	
117022	LM	Rep.	Timothy Derickson	12/31/2010	X	Check	
406764	LM	Rep.	Glyde M. Evans	12/31/2010			
103243	LM	Sen.	Keith L. Faber	12/31/2010	X	Sent directly to ALEC	
111902	LM	Rep.	Bruce W. Goodwin	12/31/2010	X	Check	1/26/2011
117030	LM	Rep.	Robert D. Hackett	12/31/2010	X	Check	1/7/2011
115745	LM	Rep.	Dave Hall	12/31/2010	X	Check	
111885	LM	Rep.	Cliff Hite	12/31/2010	X	Check	1/3/2011
112451	LM	Rep.	Matt Huffman	12/31/2010	X	Check	1/21/2011
103210	LM	Sen.	Jim Hughes	12/31/2010			
112891	LM	Rep.	Shannon Jones	12/31/2010	X	Check	2/3/2011
117004	LM	Rep.	Kris Jordan	12/31/2010	X	Check	1/26/2011
117017	LM	Rep.	Peggy Lehner	12/31/2010			
115783	LM	Rep.	Ronald Maag	12/31/2010	X	Check	1/26/2011
115744	LM	Rep.	Jarrold Martin	12/31/2010	X	Check	2/3/2011
115734	LM	Rep.	Seth A. Morgan	12/31/2010			
103238	LM	Sen.	Tom Niehaus	12/31/2010	X	Check	
106742	LM	Sen.	Thomas F. Patton	12/31/2010			
115766	LM	Rep.	Barbara Sears	12/31/2010	X	Check	
111903	LM	Sen.	William Seitz	12/31/2010	X	Check	
115746	LM	Rep.	Todd Snitchler	12/31/2010	X	Credit	
112899	LM	Rep.	Gerald L. Stebelton	12/31/2010	X	Check	2/8/2011
110021	LM	Rep.	Joseph W. Uecker	12/31/2010	X	Check	2/1/2011
6079	LM	Rep.	Lynn R. Wachtmann	12/31/2010	X	Check	1/27/2011
412214	LM	Rep.	Jim Zehringer	12/31/2010			
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2011							
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2012							
106765	LM	Sen.	Robert Gibbs	12/31/2012			
117037	LM	Sen.	Karen L. Gillmor	12/31/2012			
109602	LM	Sen.	Mark D. Wagoner	12/31/2012			
		3					
OH	Total			40			
		Rep.	Michael Stinziano	12/31/2012	X		
		Rep.	Cheryl Grossman	12/31/2012	X		
		Rep.	Bob Mecklenborg	12/31/2012	X		
		Sen.	David Daniels	12/31/2012	X		
		Rep.	Jeff McClain	12/31/2012	X	Check	1/11/2011
		Rep.	Andy Thompson	12/31/2012	X	Check	1/13/2011
		Sen.	Tim Grendell	12/31/2012	X	Check	1/13/2011

	Rep.	Todd McKenney	12/31/2012	X	Credit	1/19/2011
	Rep.	Anne Gonzales	12/31/2012		Sent directly to ALEC	
	Rep.	Ron Young	12/31/2012	X	Check	1/26/2011
	Rep.	Casey Kozlowski	12/31/2012	X	Check	1/27/2011
	Rep.	Marlene Anielski			Sent directly to ALEC	
	Rep.	Tina Roegner			Sent directly to ALEC	
	Rep.	Nan Baker	12/31/2012	X	Check	2/9/2011
	Rep.	Rex Damschroder	12/31/2012	X	Check	2/15/2011
	Rep.	Troy Balderson	11/19/2012	X	Credit	11/19/2010

MEMBER_	PREFIX	FIRST_NAM	MIDDLE_N.	LAST_NAM	SUFFIX	DESIGNATI	ADDRESS_1	ADDRESS_2
LM	Rep.	John	P.	Adams				
LL	Rep.	Richard		Adams			77 South H 13th Floor	
LM	Rep.	Ron		Amstutz				
LM	Rep.	Kevin		Bacon			77 South High St.	
LL	Rep.	Nan	A.	Baker			77 South H 10th Floor	
LL	Rep.	Troy		Balderson			77 South H 12th Floor	
LM	Rep.	Williams	G.	Batchelder III			77 S. High St.	
LM	Rep.	Peter	A.	Beck			77 South High Street	
LL	Rep.	Terry		Blair			77 South H 13th Floor	
LM	Rep.	Louis	W.	Blessing	Jr.		77 South H 13th Floor	
LM	Rep.	Terry	R.	Boose			77 South H 10th Floor	
LM	Rep.	Danny	R.	Bubp			77 South H 10th Floor	
LM	Sen.	Stephen	P.	Buehrer				
LM	Rep.	Dave		Burke			77 South High St.	
LM	Sen.	John	A.	Carey			Senate Buil Room #127	
LF	Sen.	Gary		Cates			Room 132, First Floor	
LM	Rep.	Andrew		Ciafardini				
LM	Rep.	Bill	P.	Coley	II		77 South H 10th Floor	
LM	Rep.	Thom		Collier				
LM	Rep.	Courtney	E.	Combs				
LF	Sen.	Kevin		Coughlin				
LF	Rep.	David	T.	Daniels			77 South High Street	
LM	Rep.	Timothy		Derickson			77 South H 13th Floor	
LL	Rep.	Matthew	J.	Dolan			77 South H 13th Floor	
LM	Rep.	Clyde	M.	Evans			77 South High Street	
LM	Sen.	Keith	L.	Faber			Senate Buil Room # 13.	
LF	Rep.	Randy		Gardner			77 South High Street	
LM	Sen.	Robert		Gibbs				
LM	Sen.	Karen	L.	Gillmor			Senate Office Building	
LF	Sen.	David		Goodman			Room 039, Ground Flo	
LM	Rep.	Bruce	W.	Goodwin			77 South H 10th Floor	
LF	Sen.	Timothy	J.	Grendell				
LL	Rep.	Cheryl	L.	Grossman			77 South H 13th Floor	
LM	Rep.	Robert	D.	Hackett			77 South H 11th Floor	
LM	Rep.	Dave		Hall				
LL	Sen.	Bill	M.	Harris			Room 201, Second Flo	
LM	Rep.	Cliff		Hite			77 South High St.	
LL	Rep.	Richard		Hollington				
LL	Rep.	Jay		Hottinger			77 South H 13th Floor	
LM	Rep.	Matt		Huffman				
LM	Sen.	Jim		Hughes				
LF	Sen.	Jon		Husted				
LM	Rep.	Shannon		Jones			77 South H 11th Floor	
LM	Rep.	Kris		Jordan			77 South H 14th Floor	
LM	Rep.	Peggy		Lehner			77 South High St.	
LM	Rep.	Ronald		Maag			77 South H 14th Floor	

LL	Rep.	Josh		Mandel	77 South H 12th Floor
LM	Rep.	Jarrold		Martin	[REDACTED]
LL	Rep.	Jeffrey	A.	McClain	77 South H 12th Floor
LF	Rep.	Ross	W.	McGregor	77 South High Street
LL	Rep.	Robert		Mecklenborg	77 South H 14th Floor
LL	Rep.	Eugene	R.	Miller	77 South H 11th Floor
LL	Sen.	Ray		Miller	Room 228, Second Floor
LM	Rep.	Seth	A.	Morgan	[REDACTED]
LM	Sen.	Tom		Niehaus	[REDACTED]
LL	Rep.	W.	Scott	Oelslager	77 South H 13th Floor
LM	Sen.	Thomas	F.	Patton	77 South H 13th Floor
LL	Sen.	Tom		Roberts	Room 128, First Floor
LL	Rep.	Margaret	Ann	Ruhl	77 South H 13th Floor
LL	Sen.	Tim		Schaffer	
LL	Sen.	J.	Kirk	Schuring	Room 137, First Floor
LM	Rep.	Barbara		Sears	77 South H 13th Floor
LM	Sen.	William		Seitz	Senate Buil Room #143
LF	Rep.	Shirley	A.	Smith	Room 223, Second Floor
LM	Rep.	Todd		Snitchler	[REDACTED]
LL	Rep.	Peter		Stautberg	77 South H 11th Floor
LM	Rep.	Gerald	L.	Stebelton	77 South H 10th Floor
LL	Sen.	Jimmy		Stewart	Room 040, Ground Floor
LM	Rep.	Joseph	W.	Uecker	[REDACTED]
LE	Mr.	Dale	N.	Van Vyven	[REDACTED]
LM	Rep.	Lynn	R.	Wachtmann	77 South H 11th Floor
LL	Rep.	Jeff		Wagner	77 South H 12th Floor
LM	Sen.	Mark	D.	Wagoner	[REDACTED]
LL	Sen.	Chris	R.	Widener	Room 041, Ground Floor
LF	Rep.	Brian	G.	Williams	77 South H 10th Floor
LL	Rep.	Tyrone	K.	Yates	77 South H 11th Floor
LM	Rep.	Jim		Zehringer	77 South H 11th Floor

CITY	STATE_PRC	ZIP	COUNTRY	COMPANY	WORK_PH	Fax	FULL_NAME	EMAIL
[REDACTED]				Ohio Legisl	(614) 466-1	(614) 719-3	John P. Ad	kara.joseph
Columbus	OH	43215-6111			(614) 466-8	(614) 719-3	Richard Ad	district79@
[REDACTED]				Ohio Legisl	(614) 466-1	(614) 719-1	Ron Amstu	SD22@mai
Columbus	OH	43215-6111		Ohio Legisl	(614) 644-6	(614) 719-6	Kevin Baco	kbaconohic
Columbus	OH	43215-6111			(614) 466-1	(614) 719-3	Nan A. Bak	district16@
Columbus	OH	43215-6111			(614) 466-6	(614) 719-6	Troy Balde	district94@
Columbus	OH	43215		Ohio Legisl	(614) 466-8	(614) 719-3	Williams G.	district69@
Columbus	OH	43215		Ohio Legisl	(614) 644-6027		Peter A. Be	district67@
Columbus	OH	43215-6111			(614) 466-6	(614) 719-6	Terry Blair	district38@
Columbus	OH	43215-6111			(614) 466-9	(614) 719-3	Louis W. Bl	district29@
Columbus	OH	43215-6111			(614) 466-9	(614) 719-3	Terry R. Bo	terry.boose
Columbus	OH	43215-6111		Ohio Legisl	(614) 644-6	(614) 719-6	Danny R. B	district88@
Columbus	OH	43215		Ohio Legisl	(614) 466-8	(614) 995-1	Stephen P.	sd01@sen
Columbus	OH	43215-6111		Ohio Legisl	(614) 466-8	(614) 719-6	Dave Burke	district83@
Columbus	OH	43215		Ohio Legisl	(614) 466-8	(614) 752-7	John A. Car	SD17@sen
Columbus	OH	43215			(614) 466-8	(614) 644-9	Gary Cates	SD04@sen
[REDACTED]				Ohio Legislature			Andrew Ciz	aciafardin
Columbus	OH	43215		Ohio Legisl	(614) 466-8	(614) 719-6	Bill P. Coley	wpcoley2@
[REDACTED]				Ohio Legisl	(614) 466-1	(614) 644-9	Thom Colli	rep90@em
[REDACTED]				Ohio Legisl	(614) 644-6	(614) 719-6	Courtney E	district54@
[REDACTED]					(614) 466-4	(614) 644-9	Kevin Coug	SD27@sen
Columbus	OH	43215		Ohio Legisl	(614) 466-3	(614) 719-6	David T. Da	district86@
Columbus	OH	43215-6111			(614) 644-5	(513) 304-1	Timothy D	district53@
Columbus	OH	43215-6111			(614) 644-5	(614) 719-6	Matthew J.	district98@
Columbus	OH	43215		Ohio Legisl	(614) 466-1	(614) 719-6	Clyde M. E	district87@
Columbus	OH	43215		Ohio Legisl	(614) 466-7	(614) 466-3	Keith L. Fat	SD12@sen
Columbus	OH	43215		Ohio Legisl	(614) 466-8	(614) 719-6	Randy Garc	district06@
[REDACTED]				Ohio Legisl	(614) 466-7	(614) 228-1	Robert Gib	bob@bobg
Columbus	OH	43215		Ohio Legisl	(614) 466-8	(614) 466-7	Karen L. Gil	SD26@sen
Columbus	OH	43215		Ohio Legisl	(614) 466-8	(614) 466-7	David Goo	SD03@sen
Columbus	OH	43215		Ohio Legisl	(614) 644-5	(614) 719-3	Bruce W. G	district74@
[REDACTED]				Ohio Legisl	(614) 644-7	(614) 466-7	Timothy J.	SD18@sen
Columbus	OH	43215-6111			(614) 466-9	(614) 719-6	Cheryl L. G	district23@
Columbus	OH	43215-6111			(614) 466-1	(614) 719-6	Robert D. F	district84@
[REDACTED]				Ohio Legisl	(330) 231-6	(614) 719-6	Dave Hall	4halls@val
Columbus	OH	43215		Ohio Legisl	(614) 466-8	(614) 466-8	Bill M. Harr	SD19@sen
Columbus	OH	43215		Ohio Legisl	(614) 466-3	(614) 719-3	Cliff Hite	district76@
Columbus	OH	43215-6111			(614) 466-1	(614) 719-3	Jay Hotting	district71@
[REDACTED]				Ohio Legisl	(614) 466-9	(614) 719-6	Matt Huffn	district04@
Columbus	OH	43214		Ohio Legisl	(614) 466-5	(614) 466-6	Jim Hughes	SD16@sen
[REDACTED]					(614) 466-4	(614) 466-8	Jon Husted	SD06@sen
Columbus	OH	43215-6111		Ohio Legisl	(614) 644-6	(614) 719-3	Shannon Jc	district67@
Columbus	OH	43215-6111		Ohio Legisl	(614) 644-6	(614) 719-6	Kris Jordan	kris.jordan
Columbus	OH	43215-6111		Ohio Legisl	(614) 644-6	(614) 719-3	Peggy Lehr	district37@
Columbus	OH	43215		Ohio Legisl	(614) 644-6	(614) 719-3	Ronald Ma	district35@

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Ohio Legisl (614) 644- (614) 719- Josh Mand district17@

Ohio Legisl (614) 644- (614) 719- Jarrod Mar district70@

(614) 644- (614) 719- Jeffrey A. district82@

Ohio Legisl (614) 466- (614) 719- Ross W. M district72@

(614) 466- (614) 719- Robert Me district30@

Ohio Legisl (614) 466- (614) 719- Eugene R. I district10@

Ohio Legisl (614) 466- (614) 466- Ray Miller rmiller@m.

Ohio Legisl (614) 644- (614) 719- Seth A. Mo district36@

Ohio Legisl (614) 466- (614) 466- Tom Nieha SD14@sen:

(614) 752- (614) 719- W. Scott O. district51@

Ohio Legisl (614) 466- (614) 466- Thomas F. SD24@sen:

(614) 466- (614) 466- Tom Rober troberts@r

(614) 466- (614) 719- Margaret A district90@

(614) 466- (614) 466- J. Kirk Schu SD29@sen

Ohio Legisl (614) 466- (614) 719- Barbara Se barbara.se:

Ohio Legisl (614) 466- (614) 466- William Sei sd08@sen:

(614) 466- (614) 644- Shirley A. S senatorsmi

Ohio Legisl (614) 466- (614) 719- Todd Snitcl district50@

(614) 644- (614) 719- Peter Staut district34@

Ohio Legisl (614) 466- (614) 719- Gerald L. St district05@

(614) 466- (614) 466- Jimmy Stev SD20@sen

(614) 466- (614) 719- Joseph W. district66@

Governme (513) 563- (513) 563- Dale N. Var dvanvyven

Ohio Legisl (614) 466- (614) 719- Lynn R. Wa district75@

(614) 466- (614) 719- Jeff Wagne district81@

Ohio Legisl (614) 466- (614) 466- Mark D. W. SD02@sen

(614) 466- (614) 466- Chris R. Wi SD10@sen

(614) 644- (614) 719- Brian G. Wi district41@

(614) 466- (614) 719- Tyrone K. Y district33@

Ohio Legisl (614) 466- (614) 719- Jim Zehring district77@

TITLE	ID	MAJOR_KEY LAST_FIRST
Representative	112197	249028
State Representative	117026	271777
Representative	5988	197841
Representative	112876	248893
State Representative	117005	271759
State Representative	117034	271784
Representative	112464	
ohio.state.gov	118983	
State Representative	117018	271769
State Representative	35090	197808
State Representative	117023	271774
State Representative	109519	226927
Senator	100503	197917
Representative	117029	271780
Senator	15786	197929
State Senator	35279	197891
Representative	112789	
msn.com	110016	226911
Representative	103247	
ohr.state.oh	109032	222032
State Senator	35267	197880
ohr.state.oh	106760	212486
State Representative	117022	271773
State Representative	110024	226937
ohr.state.oh	106761	212482
ate.state.oh	103243	206519
ohr.state.oh	32334	197838
Senator	106765	
Senator	117037	271757
State Senator	41791	197858
Representative	111902	249013
State Senator	103236	206499
State Representative	117010	271761
State Representative	117030	271781
Representative	115745	
State Senator	104254	197928
Representative	111885	249020
State Representative	15759	197832
ohr.state.oh	112451	248880
ate.state.oh	103210	206431
State Senator	103220	206444
Representative	112891	248994
State Representative	117004	271758
Representative	117017	271768
Representative	115783	

State Repre	112030	248891
Representa	115744	
State Repre	117028	271779
ohr.state.o	112629	241456
State Repre	117360	259396
Representa	112896	248887
State Sena	104270	197536
Representa	115731	
ate.state.of	103238	206507
State Repre	106751	197830
ate.state.of	106742	214260
State Sena	106009	210007
State Repre	117032	271783

State Sena	116102	197888
Representa	115766	
Senator	111903	
Representa	100493	
Representa	115746	
State Repre	117014	271765
Representa	112899	248882
State Sena	106763	212588
State Repre	110021	226924
Senior Dire	6076	
Representa	6079	197802
State Repre	106756	212480
State Sena	109602	226903
State Sena	106758	212484
State Repre	35266	226901
State Repre	106747	212594
Representa	112211	252817

Columbus Office

Phone: (614) 466-1507

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District78@ohr.state.oh.us



Committees

Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference

John Adams
House Minority Whip

August 26, 2010

David Powers
Reynolds American Inc.
P.O. Box 464
Winston-Salem, NC 27102

Dear David,

"Outstanding!" "Amazing!" "The best Ohio Night I've ever attended!" Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

I can't say thank you enough for making our trip out to San Diego for the ALEC conference such a success. Thank you also to Reynolds American Inc. for their generous contribution and sponsorship of the Ohio Night event! Because of your help and others like you, the trip to ALEC was made possible for our legislators.

The many speakers heard and information that my members receive at the ALEC Annual Meeting will be invaluable in leading them towards business, tax and government policy with the Jeffersonian principles that ALEC espouses. With information that is disseminated at these meetings, my desire is that the Ohio Legislature will pass and repeal laws to make Ohio a much more business friendly state. After all, when your business is a success, it benefits all of Ohio.

Thank you,

John Adams
State Representative
ALEC Ohio Chair

Columbus Office

Phone: (614) 466-1507

Fax: (614) 719-3978

District78@ohr.state.oh.us



Committees

*Commerce & Labor; Insurance
State Government; Veterans Affairs
Rules and Reference*

John Adams
House Minority Whip

August 26, 2010

Melissa Hoeffel
Roetzel & Andress
155 E. Broad Street, 12th Floor
Columbus, Ohio 43215

Dear Melissa,

“Outstanding!” “Amazing!” “The best Ohio Night I’ve ever attended!” Those are just a few of the comments I received from both Legislative members and attendees at Ohio Night during the ALEC event.

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Thank you,

John Adams
State Representative
ALEC Ohio Chair